# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

# Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 1, 2006

# Cavco Industries, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

 $\Box$ 

**000-08822** (Commission File Number)

56-2405642 (IRS Employer Identification No.)

## 1001 North Central Avenue, Suite 800, Phoenix, Arizona

85004

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number including area code: (602) 256-6263

#### Not applicable

(Former name or former address if changed from last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# TABLE OF CONTENTS

Item 2.02. Results of Operations and Financial Condition

Item 9.01. Financial Statements and Exhibits

**SIGNATURES** 

# **EXHIBIT INDEX**

EX-4.3 Cavco Industries, Inc. 2005 Stock Incentive Plan

**EX-99.1** Press Release

# Item 2.02. Results of Operations and Financial Condition

On May 1, 2006, Cavco Industries, Inc. a Delaware corporation (the "Corporation"), announced its financial results for its fiscal fourth quarter and fiscal year ended March 31, 2006. A copy of the Corporation's press release announcing these financial results is attached as Exhibit 99.1 hereto and incorporated in this Item 2.02 by reference.

### Item 9.01. Financial Statements and Exhibits

Exhibit Number	Description
4.3	Cavco Industries, Inc. 2005 Stock Incentive Plan, filed as Exhibit A to the Corporation's Definitive Proxy Statement for its 2005 Annual Meeting of Stockholders (File No. 000-08822) filed by the Corporation with the Securities and Exchange Commission on May 23, 2005, and incorporated by reference herein (this Exhibit is filed as an Exhibit to the Corporation's Registration Statement on Form S-8 (No. 333-132925), filed with the Securities and Exchange Commission on April 3, 2006)
99.1	Press Release dated May 1, 2006

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CAVCO INDUSTRIES, INC.

(Registrant)

By: /s/ Daniel L. Urness

Name: Daniel L. Urness
Title: Chief Financial Officer

Date: May 1, 2006

# **EXHIBIT INDEX**

Exhibit Number	Description						
4.3	Cavco Industries, Inc. 2005 Stock Incentive Plan, filed as Exhibit A to the Corporation's Definitive Proxy Statement for its 2005 Annual Meeting of Stockholders (File No. 000-08822) filed by the Corporation with the Securities and Exchange Commission on May 23, 2005, and incorporated by reference herein (this Exhibit is filed as an Exhibit to the Corporation's Registration Statement on Form S-8 (No. 333-132925), filed with the Securities and Exchange Commission on April 3, 2006)						
99.1	Press Release dated May 1, 2006						



For additional information, contact:

Joseph Stegmayer Chairman and CEO Phone: 602-256-6263 joes@cavco.com

On the Internet: www.cavco.com

#### FOR IMMEDIATE RELEASE

## CAVCO INDUSTRIES REPORTS FOURTH QUARTER RESULTS

Sales increase 16% to \$51.2 million Income from continuing operations rises to \$4.2 million

**PHOENIX, AZ -** (May 1, 2006) – Cavco Industries, Inc. (NASDAQ: CVCO) today announced financial results for the fourth quarter and fiscal year ended March 31, 2006.

Net sales for the fourth quarter of fiscal 2006 rose 16% to \$51,216,000 from \$44,043,000 for the fourth quarter of last year.

Net income for the fourth quarter increased to \$4,216,000 compared with \$4,030,000 in the same period one year ago. Net income per share for the fourth quarter this year was \$0.66 versus \$0.64 last year based on basic weighted average shares outstanding and \$0.62 versus \$0.61 per share based on diluted weighted average shares outstanding. Net Income for the fourth quarter of fiscal 2005 included income from discontinued retail operations of \$400,000 or \$0.06 per share. Excluding the results of discontinued operations, income from continuing operations in the fourth quarter of last year was \$3,630,000, or \$0.58 per basic weighted average share and \$0.55 per diluted weighted average share.

For the fiscal year ended March 31, 2006, net sales climbed 20% to \$189,503,000 from \$157,435,000 for fiscal year 2005. Net income for the year increased 49% to \$15,049,000 versus \$10,127,000 for 2005. Net income per share was \$2.38 based on basic weighted average shares outstanding and \$2.23 based on diluted weighted average shares for fiscal year 2006 versus \$1.61 and \$1.54, respectively, for fiscal year 2005.

Commenting on the quarter, Joseph Stegmayer, Chairman, President and Chief Executive Officer, said, "We are pleased to report excellent results for the fourth quarter and the fiscal year. We maintained a strong gross profit percentage although this measure was negatively impacted by higher raw material prices and by the start-up costs of the new Texas plant. The upward price movement of our purchased materials has shown no sign of relenting and while we are generally able to adjust our selling prices there is a time delay between the higher costs incurred and our realization of higher sales prices."

Mr. Stegmayer continued, "The Texas manufacturing facility has generated interest among buyers of park model and cabin homes and its start-up is progressing as planned. Our three plants in Arizona performed very well during the quarter. New models introduced at recent home shows were well received. Although we did experience a modest slowing of orders from the California market during the quarter, it remains healthy. Meanwhile we have seen continued improvement in demand in Arizona and Nevada. While we are certainly concerned about rising energy prices and the impact on our raw material, transportation, operating costs and on the economy in general, we are optimistic for continued growth in fiscal 2007."

Cavco's senior management will hold a conference call to review these results tomorrow, May 2, 2006, at 12:00 p.m. (Eastern Time). Interested parties can access a live webcast of the conference call on the Internet at <a href="www.cavco.com">www.cavco.com</a> under the Investor Relations link, or the web site <a href="www.earnings.com">www.earnings.com</a>. An archive of the webcast and presentation will be available for 90 days at these website addresses.

Cavco Industries, Inc., headquartered in Phoenix, is the largest producer of manufactured homes in Arizona, based on wholesale shipments. The Company is also a leading producer of park model homes and vacation cabins in the United States.

Certain statements contained in this release are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities and Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. In general, all statements that are not historical in nature are forward-looking. Forward-looking statements are typically included, for example, in discussions regarding the manufactured housing industry; our financial performance and operating results; and the expected effect of certain risks and uncertainties on our business, financial condition and results of operations. All forward-looking statements are subject to risks and uncertainties, many of which are beyond our control. As a result, our actual results or performance may differ materially from anticipated results or performance. Factors that could cause such differences to occur include, but are not limited to, adverse industry conditions, the cyclical nature of our business, limitations on our ability to raise capital, curtailment of available financing in the manufactured housing industry, competition, our ability to maintain relationships with retailers, pricing and availability of raw materials and our lack of recent operating history as an independent public company, together with all of the other risks described in our filings with the Securities and Exchange Commission. Cavco expressly disclaims any obligation to update any forward-looking statements contained in this release, whether as a result of new information, future events or otherwise. Investors should not place any reliance on any such forward-looking statements.

# CAVCO INDUSTRIES, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

	March 31, 2006			March 31, 2005		
ASSETS						
Current assets						
Cash	\$	15,122	\$	46,457		
Short-term investments		42,900		-		
Restricted cash		1,223		1,028		
Accounts receivable		11,568		7,545		
Inventories		12,733		10,262		
Prepaid expenses and other current assets		1,446		1,202		
Deferred income taxes		4,040		3,610		
Total current assets		89,032		70,104		
Property, plant and equipment, at cost:						
Land		6,050		2,330		
Buildings and improvements		6,744		5,045		
Machinery and equipment		6,752		6,446		
		19,546		13,821		
Accumulated depreciation		(7,202)		(6,349)		
		12,344		7,472		
Goodwill		67,346		67,346		
Total assets	\$	168,722	\$	144,922		
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities						
Accounts payable	\$	6,269	\$	5,978		
Accrued liabilities		26,384		21,544		
Total current liabilities		32,653		27,522		
Deferred income taxes		11,040		9,090		
Commitments and contingencies						
Stockholders' equity						
Preferred Stock, \$.01 par value; 1,000,000 shares authorized;						
No shares issued or outstanding		-		-		
Common Stock, \$.01 par value; 10,000,000 shares authorized;						
Outstanding 6,352,980 and 6,288,730 shares, respectively		64		63		
Additional paid-in capital		121,417		119,998		
Unamortized value of restricted stock		(63)		(313)		
Retained earnings (accumulated deficit)		3,611		(11,438)		
Total stockholders' equity		125,029		108,310		
Total liabilities and stockholders' equity	\$	168,722	\$	144,922		

# CAVCO INDUSTRIES, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share amounts)

		onths Ended	Year Ended March 31,			
		ch 31,				
	2006	2005	2006	2005		
Net sales	\$ 51,216	\$ 44,043	\$ 189,503	\$ 157,435		
Cost of sales	41,057	34,961	151,143	127,916		
Gross profit	10,159	9,082	38,360	29,519		
Selling, general and administrative expenses	4,102	3,322	16,367	14,245		
Income from operations	6,057	5,760	21,993	15,274		
Interest income	446	197	1,479	532		
Income from continuing operations before						
income taxes	6,503	5,957	23,472	15,806		
Income tax expense	2,287	2,327	8,675	6,229		
Income from continuing operations	4,216	3,630	14,797	9,577		
Income from discontinued retail operations						
less income taxes of \$148 in the year ended						
March 31, 2006 and \$250 and \$350 in the three						
months and year ended March 31, 2005		400	252	550		
Net Income	\$ 4,216	\$ 4,030	\$ 15,049	\$ 10,127		
Net income per share (basic):						
Continuing operations	\$ 0.66	\$ 0.58	\$ 2.34	\$ 1.52		
Discontinued retail operations		0.06	0.04	0.09		
Net Income	\$ 0.66	\$ 0.64	\$ 2.38	\$ 1.61		
Net income per share (diluted):						
Continuing operations	\$ 0.62	\$ 0.55	\$ 2.19	\$ 1.46		
Discontinued retail operations		0.06	0.04	0.08		
Net Income	\$ 0.62	\$ 0.61	\$ 2.23	\$ 1.54		
Weighted average shares outstanding:						
Basic	6,345,980	6,288,730	6,318,070	6,288,730		
Diluted	6,803,723	6,628,932	6,746,356	6,557,819		

On January 6, 2005, Cavco Industries, Inc. announced that its Board of Directors had authorized a 2-for-1 split of its common stock in the form of a 100% stock dividend. The dividend was paid on January 31, 2005 to stockholders of record as of January 18, 2005. The information for the three months and year ended March 31, 2005 is presented as if this stock split had been completed as of the beginning of these periods.

# CAVCO INDUSTRIES, INC. AND SUBSIDIARY Other Operating Data – Continuing Operations (Dollars in thousands)

	Three Months Ended March 31,			Year Ended March 31,				
		2006		2005		2006		2005
Net sales								
Manufacturing	\$	49,749	\$	43,845	\$	183,672	\$	155,691
Retail		4,235		2,489		14,446		9,655
Less: Intercompany		(2,768)		(2,291)		(8,615)		(7,911)
Net Sales	\$	51,216	\$	44,043	\$	189,503	\$	157,435
Floor shipments - manufacturing		1,887		1,812		7,256		6,884
Average sales price per floor - manufacturing	\$	26,364	\$	24,197	\$	25,313	\$	22,616
Home shipments - manufacturing		1,083		1,050		4,251		3,992
Average sales price per home - manufacturing	\$	45,936	\$	41,757	\$	43,207	\$	39,001
Home shipments - retail		47		31		169		132
	<u>;                                    </u>							
Capital expenditures	\$	583	\$	191	\$	5,795	\$	575
Depreciation	\$	227	\$	225	\$	923	\$	1,053