



FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 6,600 people and operates 31 homebuilding production lines, including 2 in Mexico. Our homes are marketed under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle, Destiny, Commodore, Colony, Pennwest, R-Anell, Manorwood, Midcountry and Solitaire. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

- William C. Boor**
- President / Chief Executive Officer
- Allison K. Aden**
- Executive Vice President, Chief Financial Officer & Treasurer
- Seth Schuknecht**
- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer
- Steve Like**
- Senior Vice President, Corporate Development
- Paul Bigbee**
- Chief Accounting Officer
- Anthony Crutcher**
- Chief Information Officer
- Colleen Rogers**
- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc.
3636 North Central Avenue
Suite 1200
Phoenix, Arizona 85012

INVESTOR RELATIONS CONTACT

Mark Fusler

-Corporate Controller and Investor Relations

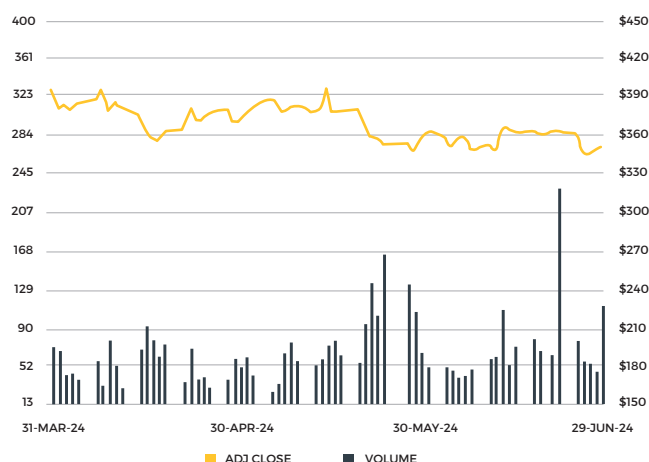
investor_relations@cavco.com
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CVCO COMMON STOCK / Q1 - (03/31/24 - 06/29/24)

Average Daily Volume	64,508
Quarter High	\$400.99
Quarter Low	\$336.52
Market Cap (06/29/24)	\$2,856,429,478
Shares Outstanding (06/29/24)	8,251,522

STOCK CHART (Most Recent Quarter)



NUMBER OF HOMES SOLD

Q1 - FY25	4,721
Q4 - FY24	3,938
Q3 - FY24	4,160
Q2 - FY24	4,248
Q1 - FY24	4,582

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

THREE MONTHS ENDED

Jun 29, 2024 Jul 1, 2023

Net revenue		
Factory-built housing	\$ 458,048	\$ 457,109
Financial services	19,551	18,766
Total net revenue	\$ 477,599	\$ 475,875
Income from operations		
Factory-built housing	\$ 43,790	\$ 57,347
Financial services	(5,239)	(1,148)
Total income from operations	\$ 38,551	\$ 56,199
Net income attributable to Cavco common stockholders	\$ 34,429	\$ 46,357

Net Income per share	June 29, 2024		March 30, 2024		December 30, 2023		September 30, 2023		July 1, 2023	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$4.15	\$4.15	\$4.07	\$18.55	\$4.31	\$14.47	\$4.80	\$10.15	\$5.35	\$5.35
Diluted	\$4.11	\$4.11	\$4.03	\$18.37	\$4.27	\$14.34	\$4.76	\$10.05	\$5.29	\$5.29

	Jun 29, 2024	Mar 30, 2024
Cash and cash equivalents	\$ 359,296	\$ 352,687
Restricted cash, current	19,056	15,481
Accounts receivable, net	85,051	77,123
Short-term investments	20,671	18,270
Current portion of consumer loans receivable, net	28,887	20,713
Current portion of commercial loans receivable, net	42,147	43,316
Inventories	244,844	241,339
Prepaid expenses and other current assets	77,622	82,870
Total current assets	\$ 877,574	\$ 851,799
Restricted cash	585	585
Investments	14,916	17,316
Consumer loans receivable, net	22,151	23,354
Commercial loans receivable, net	53,197	47,725
Property, plant and equipment, net	224,749	224,199
Goodwill and other intangibles, net	149,798	150,155
Operating lease right-of-use assets	37,712	39,027
Total Assets	\$ 1,380,682	\$ 1,354,160
Total current liabilities	\$ 296,005	\$ 273,267
Operating lease liabilities	33,873	35,148
Other liabilities	7,666	7,759
Deferred income taxes	4,598	4,575
Redeemable noncontrolling interest	0	0
Total stockholders' equity	1,038,540	1,033,411
Total Liabilities, Redeemable Noncontrolling Interest and Stockholders' Equity	\$ 1,380,682	\$ 1,354,160