



FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 6,000 people and operates 26 homebuilding production lines across the nation, and markets them under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle, Destiny, Commodore, Colony, Pennwest, R-Anell, Manorwood and Midcountry. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

William C. Boor

- President / Chief Executive Officer

Allison K. Aden

- Executive Vice President, Chief Financial Officer & Treasurer

Mickey R. Dragash

- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer

Steve Like

- Senior Vice President, Corporate Development

Simone Reynolds

- Senior Vice President & Chief Human Resources Officer

Paul Bigbee

- Chief Accounting Officer

Anthony Crutcher

- Chief Information Officer

Colleen Rogers

- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc.
3636 North Central Avenue
Suite 1200
Phoenix, Arizona 85012

INVESTOR RELATION CONTACT

Mark Fusler

-Director of Financial Reporting

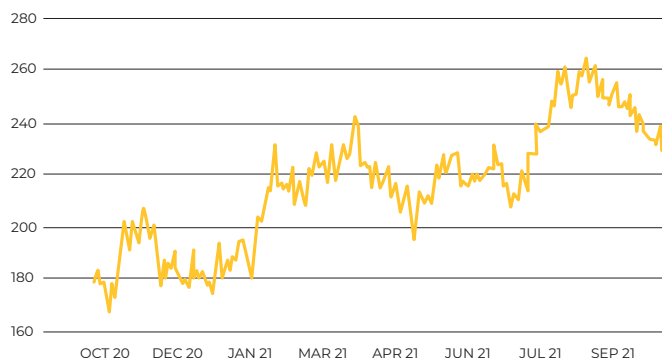
investor_relations@cavco.com
www.cavco.com

Telephone: (602) 256-6263
Facsimile: (602) 256-6176

CVCO COMMON STOCK - (07/04/21-10/02/21)

Average Daily Volume	32,932
Quarter High	\$266.40
Quarter Low	\$205.00
Market Cap (10/02/21)	\$2,223,634,024
Shares Outstanding (10/02/21)	9,176,815

STOCK CHART (Most Recent Quarter)



NUMBER OF HOMES SOLD

Q2 - FY22	3,597
Q1 - FY22	3,700
Q4 - FY21	3,835
Q3 - FY21	3,603
Q2 - FY21	3,427

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

	THREE MONTHS ENDED		SIX MONTHS ENDED	
	Oct. 2, 2021	Sept. 26, 2020	Oct. 2, 2021	Sept. 26, 2020
Net revenue				
Factory-built housing	\$ 342,094	\$ 240,967	\$ 654,377	\$ 479,057
Financial services	17,449	17,009	35,588	33,720
Total net revenue	\$ 359,543	\$ 257,976	\$ 689,965	\$ 512,777
Income from operations				
Factory-built housing	\$ 41,952	\$ 15,430	\$ 72,728	\$ 31,685
Financial services	2,604	2,658	5,009	6,403
Total income from operations	\$ 44,556	\$ 18,088	\$ 77,737	\$ 38,088
Net income attributable to Cavco common stockholders	\$ 37,610	\$ 15,049	\$ 64,656	\$ 31,723

Net Income per share	October 2 2021		July 3 2021		April 3 2021		December 26 2020		September 26 2020	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$4.09	\$7.03	\$2.94	\$2.94	\$2.74	\$8.34	\$2.14	\$5.60	\$1.64	\$3.46
Diluted	\$4.06	\$6.97	\$2.92	\$2.92	\$2.71	\$8.25	\$2.12	\$5.54	\$1.62	\$3.42

	October 2, 2021		April 3, 2021	
Cash and cash equivalents	\$ 224,291	\$ 322,279		
Restricted cash, current	19,850	16,693		
Accounts receivable, net	72,038	47,396		
Short-term Investments	18,867	19,496		
Current portion of consumer loans receivable, net	26,475	37,690		
Current portion of commercial loans receivable, net	31,601	19,232		
Inventories	190,394	131,234		
Prepaid expenses and other current assets	49,482	57,779		
Total current assets	632,998	651,799		
Restricted cash	335	335		
Investments	35,650	35,010		
Consumer loans receivable, net	32,124	37,108		
Commercial loans receivable, net	40,332	25,082		
Property, plant and equipment, net	156,397	96,794		
Goodwill and other intangibles, net	141,891	89,453		
Operating lease right-of-use assets	16,706	16,252		
Total Assets	\$ 1,056,433	\$ 951,833		
Total current liabilities	\$ 282,271	\$ 237,104		
Operating lease liabilities	13,240	13,361		
Secured financings and other	17,305	10,335		
Deferred income taxes	9,373	7,393		
Redeemable noncontrolling interest	1,128	-		
Total stockholders' equity	733,116	683,640		
Total Liabilities, Redeemable Noncontrolling Interest and Stockholders' Equity	\$ 1,056,433	\$ 951,833		