

FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 6,600 people and operates 29 homebuilding production lines located throughout the United States and 2 production lines in Mexico. Our homes are marketed under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle, Destiny, Commodore, Colony, Pennwest, R-Anell, Manorwood, Midcountry and Solitaire. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

William C. Boor

- President / Chief Executive Officer

Allison K. Aden

- Executive Vice President, Chief Financial Officer & Treasurer

Mickey R. Dragash

- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer

Stovo Like

- Senior Vice President, Corporate Development

Paul Bigbee

- Chief Accounting Officer

Anthony Crutcher

- Chief Information Officer

Colleen Rogers

- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc. 3636 North Central Avenue Suite 1200 Phoenix, Arizona 85012

INVESTOR RELATIONS CONTACT

Mark Fusler

-Corporate Controller and Investor Relations

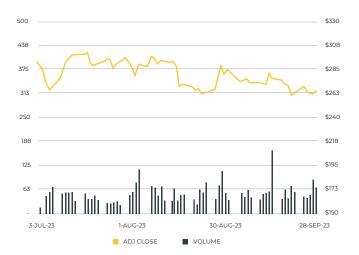
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CVCO COMMON STOCK / Q2 - (07/02/23 - 09/30/23)

Average Daily Volume	52,184
Quarter High	\$304.02
Quarter Low	\$255.39
Market Cap (09/30/23)	\$2,261,212,677
Shares Outstanding (09/30/23)	8,511,679

STOCK CHART (Most Recent Quarter)



NUMBER OF HOMES SOLD

Q2 - FY24	4,248
Q1 - FY24	4,582
Q4 - FY23	4,477
Q3 - FY23	4,442
Q2 - FY23	5,111

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

	,	THREE MONTHS ENDED					SIX MONTHS ENDED				
	Sept 30, 2023			Oct 1, 2022			Sept 30, 2023			Oct 1, 2022	
Net revenue								-			
Factory-built housing		\$ 4	34,066	\$	559,60)2	\$	891,175	\$	1,132,199	
Financial services			17,964		17,79			36,730		33,531	
Total net revenue		\$ 4	52,030	\$	577,39	2	\$	927,905	\$	1,165,730	
Income from operations											
Factory-built housing		\$	44,052	\$	88,02	25	\$	101,399	\$	166,688	
Financial services			1,399		2,68	0		251		2,605	
Total income from operations		\$	45,451	\$	90,70	5	\$	101,650	\$	169,293	
Net income attributable to Cavco common stockholders		\$	41,539	9 \$ 74,116		6	\$	87,896	\$	133,718	
Net Income per share		September 30, 2023		July 1, 2023		ril 1,)23	December 31, 2022		October 1, 2022		
	QTD	YTD	QTD	YTD	QTD	YTD	Q	TD YTD	QTD	YTD	
Basic	\$4.80	\$10.15	\$5.35	\$5.35	\$5.45	\$27.20	\$6	5.71 \$21.72	\$8.32	\$15.01	
Diluted	\$4.76	\$10.05	\$5.29	\$5.29	\$5.39	\$26.95	\$6	5.66 \$21.55	\$8.25	\$14.88	
				Sept 30, 2023		April 1, 2023					
Cash and cash equivalents							\$	377,264	\$	271,427	
Restricted cash, current								17,180		11,728	
Accounts receivable, net								88,560		89,347	
Short-term investments								14,358		14,978	
Current portion of consumer loans r	eceivable,	net						10,503		17,019	
Current portion of commercial loans	s receivabl	e, net						50,542		44,054	
nventories								244,476		263,150	
Prepaid expenses and other current	assets							72,560		92,876	
otal current assets							\$	875,443	\$	804,579	
Restricted cash								585		335	
nvestments								20,507		18,639	
Consumer loans receivable, net								25,233		27,129	
Commercial loans receivable, net								43,926		57,923	
Property, plant and equipment, net								223,664		228,278	
Goodwill and other intangibles, net								145,020		144,337	
Operating lease right-of-use assets								34,413		26,755	
Total Assets							\$	1,368,791	\$	1,307,975	
otal current liabilities							\$	305,475	\$	293,391	
Operating lease liabilities							т	30,529	Ŧ	21,678	
Other liabilities								7,792		7,820	
Deferred income taxes								5,740		7,581	
Redeemable noncontrolling interes	t									1,219	
otal stockholders' equity								1,019,255		976,286	
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\$ 1,368,791

\$ 1,307,975

Total Liabilities, Redeemable Noncontrolling Interest and Stockholders' Equity