



Financial Tear Sheet

(updated 8/5/21)

Cavco Industries, Inc.
3636 North Central Avenue, Suite 1200
Phoenix, Arizona 85012

Telephone: (602) 256-6263
Facsimile: (602) 256-6176

www.cavco.com
email: investor_relations@cavco.com

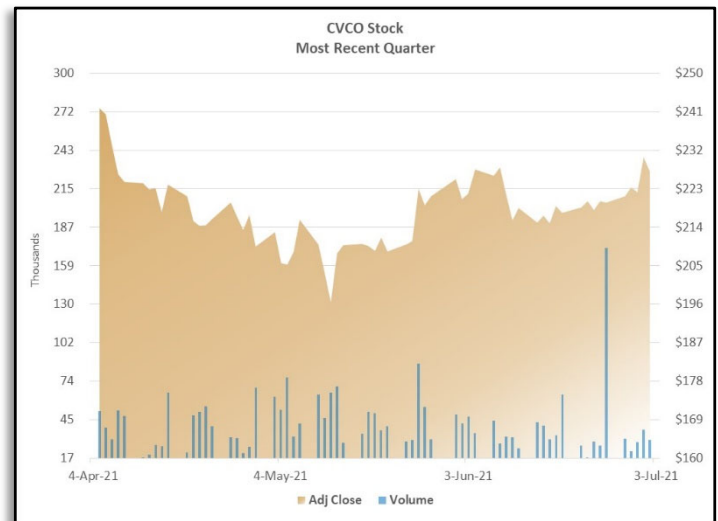
Who We Are

Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 4,700 people and operates 20 homebuilding production lines across the nation, and markets them under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle and Destiny. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

Stock Information (Most recent quarter)

CVCO Common Stock - 1st Quarter (4/4/21 - 7/3/21)	
Average Daily Volume	42,689
Quarter High	\$ 242.06
Quarter Low	\$ 196.46
Market Cap (7/3/21)	\$ 2,133,017,183
Shares Outstanding (7/3/21)	9,177,820



Numbers of Homes Sold

Q1 FY22	Q4 FY21	Q3 FY21	Q2 FY21	Q1 FY21
3,700	3,835	3,603	3,427	3,349



Selected Financial Data (Most recent quarter)

(Dollars in thousands, except per share amounts)

	Three Months Ended	
	July 3, 2021	June 27, 2020
Net revenue		
Factory-built housing	\$ 312,283	\$ 238,090
Financial services	18,139	16,711
Total net revenue	\$ 330,422	\$ 254,801
Income from operations		
Factory-built housing	\$ 30,776	\$ 16,255
Financial services	2,405	3,745
Total income from operations	\$ 33,181	\$ 20,000
Net income	\$ 27,046	\$ 16,674

Net Income per share	July 3, 2021		April 3, 2021		December 26, 2020		September 26, 2020		June 27, 2020	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$2.94	\$2.94	\$2.74	\$8.34	\$2.14	\$5.60	\$1.64	\$3.46	\$1.82	\$1.82
Diluted	\$2.92	\$2.92	\$2.71	\$8.25	\$2.12	\$5.54	\$1.62	\$3.42	\$1.80	\$1.80

	July 3, 2021	April 3, 2021
Cash and cash equivalents	\$ 329,753	\$ 322,279
Restricted cash, current	16,728	16,693
Accounts receivable, net	51,054	47,396
Short-term Investments	19,749	19,496
Current portion of consumer loans receivable, net	32,429	37,690
Current portion of commercial loans receivable, net	18,613	19,232
Inventories	150,917	131,234
Prepaid expenses and other current assets	48,621	57,779
Total current assets	\$ 667,864	\$ 651,799
Restricted cash	335	335
Investments	38,192	35,010
Consumer loans receivable, net	35,095	37,108
Commercial loans receivable, net	25,975	25,082
Property, plant and equipment, net	97,981	96,794
Goodwill and other intangibles, net	89,280	89,453
Operating lease right-of-use assets	16,150	16,252
Total Assets	\$ 970,872	\$ 951,833
Total current liabilities	\$ 242,187	\$ 237,104
Operating lease liabilities	13,085	13,361
Secured financings and other	9,927	10,335
Deferred income taxes	6,606	7,393
Total stockholders' equity	699,067	683,640
Total Liabilities and Stockholders' Equity	\$ 970,872	\$ 951,833