
UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended December 27, 2025

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number: 000-08822

CAVCO INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

Delaware

56-2405642

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

3636 North Central Ave, Ste 1200

Phoenix Arizona 85012

(Address of principal executive offices, including zip code)

(602) 256-6263

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01	CVCO	The Nasdaq Stock Market LLC (Nasdaq Global Select Market)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer

☒

Accelerated Filer

☐

Non-accelerated Filer

☐

Smaller Reporting Company

☐

Emerging Growth Company

☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of January 22, 2026, 7,761,163 shares of the registrant's Common Stock, \$0.01 par value, were outstanding.

CAVCO INDUSTRIES, INC.
FORM 10-Q
December 27, 2025

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

CAVCO INDUSTRIES, INC. CONSOLIDATED BALANCE SHEETS (Dollars in thousands, except per share amounts)

	December 27, 2025	March 29, 2025
	(Unaudited)	
ASSETS		
Current assets		
Cash and cash equivalents	\$ 224,616	\$ 356,225
Restricted cash, current	17,271	18,535
Accounts receivable, net	105,956	105,849
Short-term investments	17,277	19,842
Current portion of consumer loans receivable, net	38,679	35,852
Current portion of commercial loans receivable, net	45,659	43,492
Current portion of commercial loans receivable from affiliates, net	2,015	2,881
Inventories	290,540	252,695
Prepaid expenses and other current assets	74,782	74,815
Total current assets	816,795	910,186
Restricted cash	585	585
Investments	24,782	18,067
Consumer loans receivable, net	20,104	20,685
Commercial loans receivable, net	53,393	48,605
Commercial loans receivable from affiliates, net	5,163	4,768
Property, plant and equipment, net	276,716	227,620
Goodwill	207,803	121,969
Other intangibles, net	28,678	16,731
Operating lease right-of-use assets	38,176	35,576
Deferred income taxes	—	1,853
Total assets	\$ 1,472,195	\$ 1,406,645
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 35,003	\$ 37,195
Accrued expenses and other current liabilities	293,674	265,971
Total current liabilities	328,677	303,166
Operating lease liabilities	34,065	31,538
Other liabilities	7,210	7,359
Deferred income taxes	13,024	—
Total liabilities	382,976	342,063
Stockholders' equity		
Preferred stock, \$0.01 par value; 1,000,000 shares authorized; No shares issued or outstanding	—	—
Common stock, \$0.01 par value; 40,000,000 shares authorized; Issued 9,471,289 and 9,436,732 shares, respectively; Outstanding 7,786,626 and 8,008,012 shares, respectively	95	94
Treasury stock, at cost; 1,684,663 and 1,428,720 shares, respectively	(555,587)	(424,624)
Additional paid-in capital	298,231	290,940
Retained earnings	1,346,253	1,198,163
Accumulated other comprehensive income	227	9
Total stockholders' equity	1,089,219	1,064,582
Total liabilities and stockholders' equity	\$ 1,472,195	\$ 1,406,645

See accompanying Notes to Consolidated Financial Statements

CAVCO INDUSTRIES, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Dollars in thousands, except per share amounts)
(Unaudited)

	Three Months Ended		Nine Months Ended	
	December 27, 2025	December 28, 2024	December 27, 2025	December 28, 2024
Net revenue	\$ 580,994	\$ 522,040	\$ 1,694,378	\$ 1,507,100
Cost of sales	445,073	392,090	1,294,544	1,157,626
Gross profit	135,921	129,950	399,834	349,474
Selling, general and administrative expenses	81,361	65,980	222,738	197,828
Income from operations	54,560	63,970	177,096	151,646
Interest income	2,956	5,353	13,105	16,556
Interest expense	(131)	(155)	(407)	(370)
Other income, net	213	168	355	315
Income before income taxes	57,598	69,336	190,149	168,147
Income tax expense	(13,531)	(12,874)	(42,059)	(33,441)
Net income	<u>\$ 44,067</u>	<u>\$ 56,462</u>	<u>\$ 148,090</u>	<u>\$ 134,706</u>
Comprehensive income				
Net income	\$ 44,067	\$ 56,462	\$ 148,090	\$ 134,706
Reclassification adjustment for securities sold	(10)	(97)	243	174
Applicable income tax (expense) benefit	2	20	(51)	(37)
Net change in unrealized position of investments held	21	8	33	62
Applicable income tax expense	(5)	(2)	(7)	(13)
Comprehensive income	<u>\$ 44,075</u>	<u>\$ 56,391</u>	<u>\$ 148,308</u>	<u>\$ 134,892</u>
Net income per share				
Basic	<u>\$ 5.65</u>	<u>\$ 6.97</u>	<u>\$ 18.78</u>	<u>\$ 16.42</u>
Diluted	<u>\$ 5.58</u>	<u>\$ 6.90</u>	<u>\$ 18.55</u>	<u>\$ 16.25</u>
Weighted average shares outstanding				
Basic	<u>7,801,698</u>	<u>8,096,538</u>	<u>7,887,594</u>	<u>8,203,448</u>
Diluted	<u>7,891,093</u>	<u>8,186,814</u>	<u>7,981,609</u>	<u>8,291,647</u>

See accompanying Notes to Consolidated Financial Statements

CAVCO INDUSTRIES, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)
(Unaudited)

	Nine Months Ended	
	December 27, 2025	December 28, 2024
OPERATING ACTIVITIES		
Net income	\$ 148,090	\$ 134,706
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization	16,663	14,304
Provision for credit losses	(176)	(874)
Deferred income taxes	9,170	17
Stock-based compensation expense	10,265	6,653
Non-cash interest income, net	(582)	(787)
Gain on sale or retirement of property, plant and equipment, net	(44)	(19)
Gain on investments and sale of loans, net	(3,671)	(1,901)
Changes in operating assets and liabilities, net of acquisitions		
Accounts receivable	5,225	(14,762)
Consumer loans receivable originated	(43,040)	(54,155)
Proceeds received on consumer loans receivable	42,757	47,026
Inventories	10,010	(1,960)
Prepaid expenses and other current assets	4,560	4,997
Commercial loans receivable originated	(117,299)	(87,543)
Principal payments received on commercial loans receivable	110,800	85,008
Accounts payable, accrued expenses and other liabilities	7,391	9,141
Net cash provided by operating activities	200,119	139,851
INVESTING ACTIVITIES		
Purchases of property, plant and equipment	(27,360)	(15,288)
Payments for acquisitions, net	(171,446)	—
Proceeds from sale of property, plant and equipment	158	194
Purchases of investments	(18,952)	(21,588)
Proceeds from sale of investments	17,748	22,706
Net cash used in investing activities	(199,852)	(13,976)
FINANCING ACTIVITIES		
Payments for taxes on stock option exercises and releases of equity awards	(4,949)	(3,425)
Proceeds from exercise of stock options	1,884	2,130
Payments on finance leases and other secured financings	(184)	(261)
Payments for common stock repurchases	(129,891)	(114,446)
Net cash used in financing activities	(133,140)	(116,002)
Net (decrease) increase in cash, cash equivalents and restricted cash	(132,873)	9,873
Cash, cash equivalents and restricted cash at beginning of the fiscal year	375,345	368,753
Cash, cash equivalents and restricted cash at end of the period	\$ 242,472	\$ 378,626
Supplemental disclosures of cash flow information		
Cash paid for income taxes	\$ 29,676	\$ 34,173
Cash paid for interest	\$ 205	\$ 30
Supplemental disclosures of noncash activity		
Payable due for acquisition of a business	\$ 3,358	\$ —
Fair value of contingent acquisition purchase price receivable	\$ 4,838	\$ —
Change in GNMA loans eligible for repurchase	\$ 347	\$ 730

See accompanying Notes to Consolidated Financial Statements

CAVCO INDUSTRIES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. Basis of Presentation

The accompanying unaudited Consolidated Financial Statements of Cavco Industries, Inc. and its subsidiaries (collectively, "we," "us," "our," the "Company" or "Cavco") have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC") for Quarterly Reports on Form 10-Q and Article 10 of SEC Regulation S-X. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") have been condensed or omitted pursuant to such rules and regulations. In addition, references throughout to numbered "Notes" refer to these Notes to Consolidated Financial Statements (Unaudited), unless otherwise stated.

In the opinion of management, these financial statements include all adjustments, including normal recurring adjustments, which are necessary to fairly state the interim results for the periods presented. We have evaluated subsequent events after the balance sheet date through the date of the filing of this report with the SEC, and there were no disclosable subsequent events. These Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements and the Notes to the Consolidated Financial Statements included in our 2025 Annual Report on Form 10-K for the year ended March 29, 2025, filed with the SEC ("Form 10-K").

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the Consolidated Financial Statements and accompanying Notes. Due to uncertainties, actual results could differ from the estimates and assumptions used in preparation of the Consolidated Financial Statements. The Consolidated Statements of Comprehensive Income and Consolidated Statements of Cash Flows for the interim periods are not necessarily indicative of the results or cash flows for the full year. The Company operates on a 52-53 week fiscal year ending on the Saturday nearest to March 31st of each year. Each fiscal quarter consists of 13 weeks, with an occasional fourth quarter extending to 14 weeks, if necessary, for the fiscal year to end on the Saturday nearest March 31st. The current fiscal year will end on March 28, 2026 and will include 52 weeks.

As disclosed on our Form 8-K filed on September 30, 2025, on September 29, 2025, we acquired American Homestar Corporation ("American Homestar"), including its two manufacturing facilities, nineteen wholly-owned retail locations and financial service operations. The results of operations are included in our Consolidated Financial Statements from the date of acquisition. See Note 19.

For a description of significant accounting policies used in the preparation of our Consolidated Financial Statements, please refer to Note 1 of the Notes to Consolidated Financial Statements included in the Form 10-K.

2. Recent Accounting Pronouncements

The Company considers the applicability and impact of all Accounting Standards Updates ("ASUs") issued by the Financial Accounting Standards Board ("FASB"). ASUs not listed below were assessed and determined to be either not applicable or are expected to have minimal impact on the Company's Consolidated Financial Statements.

In November 2023, the FASB issued ASU 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires companies to enhance the disclosures about segment expenses. The new standard requires the identification and disclosure of the Company's Chief Operating Decision Maker ("CODM"), expanded incremental line-item disclosures of significant segment expenses used by the CODM for decision-making, and the inclusion of previous annual only segment disclosure requirements on a quarterly basis. This ASU should be applied retrospectively for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. We adopted ASU 2023-07 effective for the annual period beginning March 31, 2024, and for interim periods beginning March 30, 2025. ASU 2023-07 is applied retrospectively to all prior periods presented in the accompanying Consolidated Financial Statements.

In December 2023, the FASB issued ASU 2023-09, Income Taxes (Topic 740): Improvements to Income Taxes Disclosures, which requires greater disaggregation of income tax disclosures. The new standard requires additional

information to be disclosed with respect to the income tax rate reconciliation and income taxes paid disaggregated by jurisdiction. This ASU should be applied prospectively for fiscal years beginning after December 15, 2024, with retrospective application permitted. The Company is currently evaluating the impacts of this guidance on the Company's Consolidated Financial Statements.

In November 2024, the FASB issued ASU No. 2024-03, Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses ("ASU 2024-03"), and in January 2025, the FASB issued ASU No. 2025-01, Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40): Clarifying the Effective Date ("ASU 2025-01"). ASU 2024-03 requires additional disclosure of the nature of expenses included in the income statement as well as disclosures about specific types of expenses included in the expense captions presented in the income statement. ASU 2024-03, as clarified by ASU 2025-01, is effective for annual reporting periods beginning after December 15, 2026, and interim periods within annual reporting periods beginning after December 15, 2027. Both early adoption and retrospective application are permitted. The Company is currently evaluating the impact that the adoption of these standards will have on its Consolidated Financial Statements.

3. Revenue from Contracts with Customers

The following table summarizes Net revenue disaggregated by reportable segment and source (in thousands):

	Three Months Ended		Nine Months Ended	
	December 27, 2025	December 28, 2024	December 27, 2025	December 28, 2024
Factory-built housing				
Home sales	\$ 532,497	\$ 471,998	\$ 1,551,983	\$ 1,378,103
Delivery, setup and other revenues	26,000	28,862	77,325	67,148
	<u>558,497</u>	<u>500,860</u>	<u>1,629,308</u>	<u>1,445,251</u>
Financial services				
Insurance agency commissions received from third-party insurance companies	1,975	1,246	4,899	3,920
All other sources	20,522	19,934	60,171	57,929
	<u>22,497</u>	<u>21,180</u>	<u>65,070</u>	<u>61,849</u>
	<u>\$ 580,994</u>	<u>\$ 522,040</u>	<u>\$ 1,694,378</u>	<u>\$ 1,507,100</u>

4. Cash and Cash Equivalents and Restricted Cash

The following table provides a reconciliation of Cash and cash equivalents and Restricted cash reported within the Consolidated Balance Sheets to the combined amounts shown in the Consolidated Statements of Cash Flows (in thousands):

	December 27, 2025	December 28, 2024
Cash and cash equivalents	\$ 224,616	\$ 362,863
Restricted cash, current	17,271	15,178
Restricted cash	585	585
	<u>\$ 242,472</u>	<u>\$ 378,626</u>

5. Investments

Investments consisted of the following (in thousands):

	December 27, 2025	March 29, 2025
Available-for-sale debt securities	\$ 22,908	\$ 21,415
Marketable equity securities	13,499	11,425
Non-marketable equity investments	5,652	5,069
	42,059	37,909
Less short-term investments	(17,277)	(19,842)
	<u>\$ 24,782</u>	<u>\$ 18,067</u>

The amortized cost and fair value of our investments in available-for-sale debt securities, by security type, are shown in the table below (in thousands):

	December 27, 2025		March 29, 2025	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Residential mortgage-backed securities	\$ 10,691	\$ 10,790	\$ 4,122	\$ 4,120
State and political subdivision debt securities	5,744	5,849	6,955	6,976
Corporate debt securities	6,186	6,269	10,326	10,319
	<u>\$ 22,621</u>	<u>\$ 22,908</u>	<u>\$ 21,403</u>	<u>\$ 21,415</u>

The amortized cost and fair value of our investments in available-for-sale debt securities, by contractual maturity, are shown in the table below (in thousands). Expected maturities may differ from contractual maturities as borrowers at times have the right to call or prepay obligations, with or without penalties.

	December 27, 2025	
	Amortized Cost	Fair Value
Due in less than one year	\$ 1,939	\$ 1,940
Due after one year through five years	6,510	6,637
Due after five years through ten years	910	924
Due after ten years	2,571	2,617
Mortgage-backed securities	10,691	10,790
	<u>\$ 22,621</u>	<u>\$ 22,908</u>

Net investment gains and losses on marketable equity securities were as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	December 27, 2025	December 28, 2024	December 27, 2025	December 28, 2024
Marketable equity securities				
Net gain (loss) recognized during the period	\$ 478	\$ (954)	\$ 2,070	\$ (440)
Less: Net gain recognized on securities sold during the period	(283)	(1,649)	(274)	(1,561)
Unrealized gain (loss) recognized during the period on securities still held	<u>\$ 195</u>	<u>\$ (2,603)</u>	<u>\$ 1,796</u>	<u>\$ (2,001)</u>

6. Inventories

Inventories consisted of the following (in thousands):

	December 27, 2025	March 29, 2025
Raw materials	\$ 86,573	\$ 79,098
Work in process	35,004	29,808
Finished goods	168,963	143,789
	<u>\$ 290,540</u>	<u>\$ 252,695</u>

7. Consumer Loans Receivable

The following table summarizes consumer loans receivable (in thousands):

	December 27, 2025	March 29, 2025
Loans held for investment, previously securitized	\$ 11,392	\$ 13,775
Loans held for investment	14,955	12,196
Loans held for sale	33,390	27,981
Construction advances	2,811	4,210
	<u>62,548</u>	<u>58,162</u>
Deferred financing fees and other, net	(1,780)	(686)
Allowance for loan losses	<u>(1,985)</u>	<u>(939)</u>
	58,783	56,537
Less current portion	<u>(38,679)</u>	<u>(35,852)</u>
	<u>\$ 20,104</u>	<u>\$ 20,685</u>

The consumer loans held for investment had the following characteristics:

	December 27, 2025	March 29, 2025
Weighted average contractual interest rate	7.7 %	7.9 %
Weighted average effective interest rate	7.6 %	10.3 %
Weighted average months to maturity	236	221

The following table is a consolidated summary of the delinquency status of the outstanding principal balance of consumer loans receivable (in thousands):

	December 27, 2025	March 29, 2025
Current	\$ 59,408	\$ 56,401
31 to 60 days	1,659	1,082
61 to 90 days	333	4
91+ days	1,148	675
	<u>\$ 62,548</u>	<u>\$ 58,162</u>

The following table disaggregates the outstanding principal balance of consumer loans receivable by credit quality indicator and fiscal year of origination (in thousands):

	December 27, 2025						
	2026	2025	2024	2023	2022	Prior	Total
Prime- FICO score 680 and greater	\$ 18,517	\$ 7,503	\$ 4,463	\$ 319	\$ 89	\$ 12,297	\$ 43,188
Near Prime- FICO score 620-679	2,893	1,630	619	—	—	8,671	13,813
Sub-Prime- FICO score less than 620	—	—	—	—	—	569	569
No FICO score	172	281	202	957	1,247	2,119	4,978
	<u>\$ 21,582</u>	<u>\$ 9,414</u>	<u>\$ 5,284</u>	<u>\$ 1,276</u>	<u>\$ 1,336</u>	<u>\$ 23,656</u>	<u>\$ 62,548</u>

	March 29, 2025						
	2025	2024	2023	2022	2021	Prior	Total
Prime- FICO score 680 and greater	\$ 18,133	\$ 9,209	\$ 323	\$ 92	\$ 761	\$ 13,197	\$ 41,715
Near Prime- FICO score 620-679	2,948	1,210	—	—	1,026	9,000	14,184
Sub-Prime- FICO score less than 620	537	—	—	—	17	680	1,234
No FICO score	317	441	—	—	—	271	1,029
	<u>\$ 21,935</u>	<u>\$ 10,860</u>	<u>\$ 323</u>	<u>\$ 92</u>	<u>\$ 1,804</u>	<u>\$ 23,148</u>	<u>\$ 58,162</u>

As of December 27, 2025, 47% of the outstanding principal balance of the consumer loans receivable portfolio was concentrated in Texas and 12% was concentrated in Florida. As of March 29, 2025, 54% of the outstanding principal balance of the consumer loans receivable portfolio was concentrated in Texas and 11% was concentrated in Florida. Other than Texas and Florida, no state had concentrations in excess of 10% of the outstanding principal balance of the consumer loans receivable as of December 27, 2025 or March 29, 2025.

8. Commercial Loans Receivable

The commercial loans receivable balance consists of direct financing arrangements for the home product needs of our independent distributors, community owners and developers.

Commercial loans receivable, net consisted of the following (in thousands):

	December 27, 2025	March 29, 2025
Loans receivable (including from affiliates)	\$ 106,811	\$ 100,297
Allowance for loan losses	(375)	(361)
Deferred financing fees, net	(206)	(190)
	106,230	99,746
Less current portion of commercial loans receivable (including from affiliates), net	(47,674)	(46,373)
	<u>\$ 58,556</u>	<u>\$ 53,373</u>

The commercial loans receivable balance had the following characteristics:

	December 27, 2025	March 29, 2025
Weighted average contractual interest rate	7.8 %	8.3 %
Weighted average months outstanding	10	10

The following table disaggregates the outstanding principal balance of our commercial loans receivable by fiscal year of origination (in thousands):

	December 27, 2025						
	2026	2025	2024	2023	2022	Prior	Total
Performing	\$ 62,873	\$ 27,832	\$ 13,632	\$ 1,947	\$ 339	\$ 188	\$ 106,811

	March 29, 2025						
	2025	2024	2023	2022	2021	Prior	Total
Performing	\$ 66,843	\$ 24,215	\$ 7,006	\$ 1,014	\$ 1,219	\$ —	\$ 100,297

As of December 27, 2025, our outstanding commercial loans receivable principal balance was concentrated primarily in Arizona 15%, New York 14%, California 13% and North Carolina 12%. As of March 29, 2025, concentrations were 16% in California and 17% in New York.

We had concentrations with one independent third-party and its affiliates that equaled 10% of the net commercial loans receivable principal balance outstanding, all of which was secured, as of December 27, 2025 and March 29, 2025. The risks created by these concentrations have been considered in the determination of the adequacy of the allowance for loan losses.

9. Goodwill and Other Intangibles, net

Goodwill and other intangibles, net, consisted of the following (in thousands):

	December 27, 2025			March 29, 2025		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Indefinite-lived						
Goodwill	\$ 207,803	\$ —	\$ 207,803	\$ 121,969	\$ —	\$ 121,969
Trademarks and trade names	7,020	—	7,020	7,020	—	7,020
State insurance licenses	1,100	—	1,100	1,100	—	1,100
	215,923	—	215,923	130,089	—	130,089
Finite-lived						
Customer relationships	28,300	(7,905)	20,395	15,000	(6,676)	8,324
Other	1,114	(951)	163	1,114	(827)	287
	<u>\$ 245,337</u>	<u>\$ (8,856)</u>	<u>\$ 236,481</u>	<u>\$ 146,203</u>	<u>\$ (7,503)</u>	<u>\$ 138,700</u>

Changes to Goodwill for the nine months ended December 27, 2025 were as follows (in thousands):

Goodwill beginning of the period	\$ 121,969
American Homestar Acquisition ⁽¹⁾	85,834
Goodwill end of the period	<u>\$ 207,803</u>

(1) See Note 19, Acquisition

Amortization expense recognized on intangible assets for the three and nine months ended December 27, 2025 was \$0.6 million and \$1.4 million, respectively. Amortization expense recognized on intangible assets for the three and nine months ended December 28, 2024 was \$0.4 million and \$1.2 million, respectively. Customer relationships have a weighted average remaining life of 9.2 years and other finite lived intangibles have a weighted average remaining life of 0.5 years.

Expected future amortization is as follows (in thousands):

Remainder of fiscal year 2026	\$	599
Fiscal 2027		2,375
Fiscal 2028		2,249
Fiscal 2029		2,215
Fiscal 2030		1,935
Fiscal 2031		1,795
Thereafter		9,390
	\$	<u>20,558</u>

10. Accrued Expenses and Other Current Liabilities

Accrued expenses and other current liabilities consisted of the following (in thousands):

	December 27, 2025	March 29, 2025
Salaries, wages and benefits	\$ 49,508	\$ 45,640
Customer deposits	48,259	46,934
Estimated warranties	39,954	33,189
Unearned insurance premiums	32,306	33,863
Accrued volume rebates	31,120	21,208
Accrued insurance	13,253	13,094
Insurance loss reserves	10,929	16,201
Other	68,345	55,842
	<u>\$ 293,674</u>	<u>\$ 265,971</u>

11. Warranties

Activity in the liability for estimated warranties was as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	December 27, 2025	December 28, 2024	December 27, 2025	December 28, 2024
Balance at beginning of period	\$ 35,577	\$ 33,081	\$ 33,189	\$ 31,718
Purchase accounting additions	2,231	—	2,231	—
Charged to costs and expenses	20,524	14,322	54,172	40,403
Payments and deductions	(18,378)	(12,991)	(49,638)	(37,709)
Balance at end of period	<u>\$ 39,954</u>	<u>\$ 34,412</u>	<u>\$ 39,954</u>	<u>\$ 34,412</u>

12. Other Liabilities

The following table summarizes secured financings and other obligations (in thousands):

	December 27, 2025	March 29, 2025
Finance lease liabilities	\$ 6,025	\$ 6,086
Other secured financing	1,476	1,594
	<u>7,501</u>	<u>7,680</u>
Less current portion included in Accrued expenses and other current liabilities	(291)	(321)
	<u>\$ 7,210</u>	<u>\$ 7,359</u>

13. Debt

We are party to an Amended and Restated Credit Agreement among the Company, Bank of America, N.A., as administrative agent, swing line lender, and letter of credit issuer, and the guarantors party thereto (the "Credit Agreement"), providing for a \$75 million revolving credit facility (the "Revolving Credit Facility"), including a \$10 million letter of credit sub-facility.

The Revolving Credit Facility is guaranteed, on a joint and several basis, by certain of the Company's subsidiaries. Subject to certain conditions and requirements set forth in the Credit Agreement, including the availability of additional lender commitments, the Company may request from time to time one or more term loan facilities, or increases in the aggregate commitments under the Revolving Credit Facility, in an aggregate amount not exceeding \$75 million up to \$150 million.

As of December 27, 2025 and March 29, 2025, there were no borrowings outstanding under the Revolving Credit Facility and we were in compliance with all covenants.

14. Reinsurance and Insurance Loss Reserves

Certain of Standard Casualty Company's premiums and benefits are assumed from and ceded to other insurance companies under various reinsurance agreements. We remain obligated for amounts ceded in the event that the reinsurers do not meet their obligations.

The effects of reinsurance on premiums written and earned were as follows (in thousands):

	Three Months Ended			
	December 27, 2025		December 28, 2024	
	Written	Earned	Written	Earned
Direct premiums	\$ 9,643	\$ 11,084	\$ 19,260	\$ 24,645
Assumed premiums—nonaffiliated	9,996	11,018	21,534	20,629
Ceded premiums—nonaffiliated	(7,309)	(7,309)	(17,387)	(17,387)
	<u>\$ 12,330</u>	<u>\$ 14,793</u>	<u>\$ 23,407</u>	<u>\$ 27,887</u>

	Nine Months Ended			
	December 27, 2025		December 28, 2024	
	Written	Earned	Written	Earned
Direct premiums	\$ 31,086	\$ 33,800	\$ 32,763	\$ 36,947
Assumed premiums—nonaffiliated	33,194	32,851	33,269	30,133
Ceded premiums—nonaffiliated	(22,673)	(22,673)	(25,572)	(25,572)
	<u>\$ 41,607</u>	<u>\$ 43,978</u>	<u>\$ 40,460</u>	<u>\$ 41,508</u>

Typical insurance policies written or assumed have a maximum coverage of \$0.4 million per claim, of which we cede \$0.15 million of the risk of loss per reinsurance. Therefore, our risk of loss is limited to \$0.25 million per claim on typical policies, subject to the reinsurers meeting their obligations. After this limit, amounts are recoverable through reinsurance for catastrophic losses in excess of \$4.0 million per occurrence, up to a maximum of \$90 million in the aggregate for that occurrence.

The following details the activity in the incurred but not reported reserve for the three and nine months ended December 27, 2025 and December 28, 2024 (in thousands):

	Three Months Ended		Nine Months Ended	
	December 27, 2025	December 28, 2024	December 27, 2025	December 28, 2024
Balance at beginning of period	\$ 10,260	\$ 14,620	\$ 16,201	\$ 10,540
Net incurred losses during the period	6,578	9,662	25,463	41,753
Net claim payments during the period	(5,909)	(12,028)	(30,735)	(40,039)
Balance at end of period	<u>\$ 10,929</u>	<u>\$ 12,254</u>	<u>\$ 10,929</u>	<u>\$ 12,254</u>

15. Commitments and Contingencies

Repurchase Contingencies. The maximum amount for which the Company was liable under the terms of repurchase agreements with financial institutions that provide inventory financing to independent distributors of our products approximated \$148 million and \$133 million at December 27, 2025 and March 29, 2025, respectively, without reduction for the estimated resale value of the homes. Our reserve for repurchase commitments, recorded in Accrued expenses and other current liabilities, was \$3.7 million at December 27, 2025 and \$3.3 million at March 29, 2025.

Construction-Period Mortgages. Loan contracts with off-balance sheet commitments are summarized below (in thousands):

	December 27, 2025	March 29, 2025
Construction loan contract amount	\$ 6,034	\$ 12,366
Cumulative advances	(2,811)	(4,210)
	<u>\$ 3,223</u>	<u>\$ 8,156</u>

Representations and Warranties of Mortgages Sold. The reserve for contingent repurchases and indemnification obligations was \$0.6 million as of December 27, 2025 and March 29, 2025, included in Accrued expenses and other current liabilities on the Consolidated Balance Sheets. There were no claim requests that resulted in the repurchase of any loans during the nine months ended December 27, 2025 or December 28, 2024.

Interest Rate Lock Commitments ("IRLCs"). As of December 27, 2025 and March 29, 2025, we had outstanding IRLCs with a notional amount of \$36.0 million and \$16.3 million, respectively. For the three and nine months ended December 27, 2025, we recognized insignificant non-cash gains on outstanding IRLCs. For the three and nine months ended December 28, 2024, we recognized insignificant non-cash losses and gains, respectively, on outstanding IRLCs.

Forward Sales Commitments. As of December 27, 2025 and March 29, 2025, we had \$10.6 million and \$20.8 million in outstanding forward sales commitments for sales of mortgage backed securities and whole loan commitments (collectively, the "Commitments"), respectively. During the three and nine months ended December 27, 2025, we recognized insignificant non-cash gains on Commitments. During the three and nine months ended December 28, 2024, we recognized insignificant non-cash gains.

Legal Matters. We are party to certain lawsuits in the ordinary course of business. Based on management's present knowledge of the facts and (in certain cases) advice of outside counsel, management does not believe that loss contingencies arising from pending matters are likely to have a material adverse effect on our consolidated financial position, liquidity or results of operations after taking into account any existing reserves, which reserves are included in Accrued expenses and other current liabilities on the Consolidated Balance Sheets. However, future events or circumstances that may currently be unknown to management will determine whether the resolution of pending or threatened litigation or claims will ultimately have a material effect on our consolidated financial position, liquidity or results of operations in any future reporting periods.

16. Stockholders' Equity

The following tables represent changes in Stockholders' equity during the nine months ended December 27, 2025 and December 28, 2024, respectively (dollars in thousands):

	Common Stock		Treasury stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income	Total
	Shares	Amount					
Balance, March 29, 2025	9,436,732	\$ 94	\$(424,624)	\$ 290,940	\$1,198,163	\$ 9	\$1,064,582
Net income	—	—	—	—	51,642	—	51,642
Other comprehensive income, net	—	—	—	—	—	96	96
Net issuance of common stock under stock incentive plans	16,631	1	—	(4,682)	—	—	(4,681)
Stock-based compensation	—	—	—	3,563	—	—	3,563
Common stock repurchases	—	—	(50,369)	—	—	—	(50,369)
Balance, June 28, 2025	9,453,363	\$ 95	\$(474,993)	\$ 289,821	\$1,249,805	\$ 105	\$1,064,833
Net income	—	—	—	—	52,381	—	52,381
Other comprehensive income, net	—	—	—	—	—	114	114
Net issuance of common stock under stock incentive plans	17,457	—	—	1,633	—	—	1,633
Stock-based compensation	—	—	—	3,530	—	—	3,530
Common stock repurchases	—	—	(36,354)	—	—	—	(36,354)
Balance, September 27, 2025	9,470,820	\$ 95	\$(511,347)	\$ 294,984	\$1,302,186	\$ 219	\$1,086,137
Net income	—	—	—	—	44,067	—	44,067
Other comprehensive income, net	—	—	—	—	—	8	8
Net issuance of common stock under stock incentive plans	469	—	—	75	—	—	75
Stock-based compensation	—	—	—	3,172	—	—	3,172
Common stock repurchases	—	—	(44,240)	—	—	—	(44,240)
Balance, December 27, 2025	<u>9,471,289</u>	<u>\$ 95</u>	<u>\$(555,587)</u>	<u>\$ 298,231</u>	<u>\$1,346,253</u>	<u>\$ 227</u>	<u>\$1,089,219</u>

	Common Stock		Treasury stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive (loss) income	Total
	Shares	Amount					
Balance, March 30, 2024	9,389,953	\$ 94	\$(274,693)	\$ 281,216	\$1,027,127	\$ (333)	\$1,033,411
Net income	—	—	—	—	34,429	—	34,429
Other comprehensive income, net	—	—	—	—	—	58	58
Net issuance of common stock under stock incentive plans	11,104	—	—	(2,348)	—	—	(2,348)
Stock-based compensation	—	—	—	2,194	—	—	2,194
Common stock repurchases	—	—	(29,204)	—	—	—	(29,204)
Balance, June 29, 2024	9,401,057	\$ 94	\$(303,897)	\$ 281,062	\$1,061,556	\$ (275)	\$1,038,540
Net income	—	—	—	—	43,815	—	43,815
Other comprehensive income, net	—	—	—	—	—	198	198
Net issuance of common stock under stock incentive plans	16,275	—	—	1,220	—	—	1,220
Stock-based compensation	—	—	—	2,713	—	—	2,713
Common stock repurchases	—	—	(44,509)	—	—	—	(44,509)
Balance, September 28, 2024	9,417,332	\$ 94	\$(348,406)	\$ 284,995	\$1,105,371	\$ (77)	\$1,041,977
Net income	—	—	—	—	56,462	—	56,462
Other comprehensive (loss), net	—	—	—	—	—	(70)	(70)
Net issuance of common stock under stock incentive plans	5,637	—	—	(168)	—	—	(168)
Stock-based compensation	—	—	—	1,746	—	—	1,746
Common stock repurchases	—	—	(42,722)	—	—	—	(42,722)
Balance, December 28, 2024	9,422,969	\$ 94	\$(391,128)	\$ 286,573	\$1,161,833	\$ (147)	\$1,057,225

17. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share (dollars in thousands, except per share amounts):

	Three Months Ended		Nine Months Ended	
	December 27, 2025	December 28, 2024	December 27, 2025	December 28, 2024
Net income	\$ 44,067	\$ 56,462	\$ 148,090	\$ 134,706
Weighted average shares outstanding				
Basic	7,801,698	8,096,538	7,887,594	8,203,448
Effect of dilutive securities	89,395	90,276	94,015	88,199
Diluted	7,891,093	8,186,814	7,981,609	8,291,647
Net income per share				
Basic	\$ 5.65	\$ 6.97	\$ 18.78	\$ 16.42
Diluted	\$ 5.58	\$ 6.90	\$ 18.55	\$ 16.25
Anti-dilutive common stock equivalents excluded		2	—	1
				169

18. Fair Value Measurements

The book value and estimated fair value of our financial instruments were as follows (in thousands):

	December 27, 2025		March 29, 2025	
	Book Value	Estimated Fair Value	Book Value	Estimated Fair Value
Available-for-sale debt securities	\$ 22,908	\$ 22,908	\$ 21,415	\$ 21,415
Marketable equity securities	13,499	13,499	11,425	11,425
Non-marketable equity investments	5,652	5,652	5,069	5,069
Consumer loans receivable	58,783	58,938	56,537	59,365
Commercial loans receivable	106,230	99,776	99,746	89,216
Other secured financing	(1,476)	(1,474)	(1,594)	(1,569)

See Note 20, Fair Value Measurements, and the Fair Value of Financial Instruments caption in Note 1, Summary of Significant Accounting Policies, in the Form 10-K for more information on the methodologies we use in determining fair value.

Mortgage Servicing. Mortgage Servicing Rights ("MSRs") are recorded at fair value in Prepaid expenses and other current assets on the Consolidated Balance Sheets.

	December 27, 2025	March 29, 2025
Number of loans serviced with MSRs	3,517	3,647
Weighted average servicing fee (basis points)	34.01	34.74
Capitalized servicing multiple	173.01 %	179.97 %
Capitalized servicing rate (basis points)	58.84	62.52
Serviced portfolio with MSRs (in thousands)	\$ 435,646	\$ 451,080
MSRs (in thousands)	\$ 2,564	\$ 2,820

19. Acquisition

American Homestar Acquisition

On September 29, 2025 (the "Acquisition Date"), we completed the acquisition of American Homestar, including their two manufacturing facilities and 19 retail locations, by acquiring 100% of the outstanding stock for total consideration of \$179.9 million, which is subject to customary adjustments. The total consideration transferred was \$181.4 million in cash, \$3.4 million in a liability to be paid in cash and contingent consideration to be received from the seller pending the outcome of future matters is fair valued at \$4.8 million. The range of possible outcomes is \$0 million to \$4.8 million. This purchase enhances our position in the South Central U.S. while adding coverage and scale with high quality products. We believe this purchase will have a positive financial impact with accretive earnings and cash flow and meaningful improvement opportunities including cost, purchasing and product optimization synergies.

We have expensed \$5.0 million in acquisition related transaction costs in Selling, general and administrative expenses in the Consolidated Statements of Comprehensive Income and have not incurred debt in connection with the purchase or subsequent operations.

The following table presents the fair values of the assets that we acquired and the liabilities that we assumed as of the Acquisition Date (in thousands). The purchase accounting is provisional and certain estimated fair values for leases, Other current assets, Accounts payable and accrued expenses and Deferred tax liability are not yet finalized and are subject to change, which could be significant. We will finalize the amounts recognized as we obtain the information necessary to complete the analysis. We expect to finalize these amounts as soon as possible but no later than one year from the Acquisition Date.

	September 29, 2025
Cash	\$ 8,484
Accounts receivable	5,310
Inventories	47,855
Other current assets	2,574
Property, plant and equipment	37,160
Consumer loans receivable	1,870
Operating lease right-of-use asset	2,952
Intangible assets ⁽¹⁾	13,300
Total identifiable assets acquired	119,505
Accounts payable and accrued liabilities	16,757
Operating lease liability	2,952
Deferred tax liability	5,700
Net identifiable assets acquired	94,096
Goodwill ⁽²⁾	85,834
Net assets acquired	<u>\$ 179,930</u>

⁽¹⁾ Consists of \$13.3 million assigned to customer-related intangibles, subject to a useful life of 14 years amortized on a straight-line basis.

⁽²⁾ Attributable to the Factory-built housing segment and not deductible for income tax purposes.

Goodwill represents the excess of the purchase price over the fair value of the net tangible and identifiable intangible assets acquired in business combinations. The goodwill recognized is attributable primarily to the expected synergies in purchasing and product distribution optimization from combining operations, the assembled workforce in one of the most important manufactured housing markets in the U.S., and more broadly the added capacity and distribution needed to meet growing housing needs.

Since the Acquisition Date, American Homestar has contributed Net revenue of \$42.0 million and Net income of \$2.4 million for the three months ended December 27, 2025.

Pro Forma Impact of American Homestar Acquisition (Unaudited). The following table presents supplemental pro forma information as if the American Homestar acquisition had occurred on March 31, 2024 (in thousands, except per share data):

	December 27, 2025	December 28, 2024	
	Nine Months Ended	Three Months Ended	Nine Months Ended
Net revenue	\$ 1,794,651	\$ 574,938	\$ 1,647,449
Net income	154,373	59,939	144,770
Diluted net income per share	19.34	7.32	17.46

20. Business Segment Information

We operate principally in two segments: (1) Factory-built housing, which includes wholesale and retail Factory-built housing operations and (2) Financial services, which includes manufactured housing consumer finance and insurance, and qualifies as other activity under the segment reporting guidance as it does not meet the quantitative thresholds to be reported separately. The Factory-built housing segment generates revenue from building and selling manufactured and modular homes to both wholesale customers and end consumers through Company owned retail stores. The Financial services segment generates revenue through lending products for manufactured home purchasers, and through writing and holding insurance policies for manufactured homes. The Company's Chief Executive Officer is the chief operating decision maker ("CODM"). The CODM assesses segment performance and allocates resources, including reinvesting profits and making acquisitions, based on Gross profit and Income before income taxes. The CODM also uses these metrics in the budgeting process when determining how to allocate resources. The CODM is not provided asset information by reportable segment. The following tables provide selected financial data by segment (dollars in thousands):

	Three Months Ended December 27, 2025		
	Factory-built housing	Financial services	Consolidated
Net revenue	\$ 558,497	\$ 22,497	\$ 580,994
Cost of sales	437,242	7,831	445,073
Gross profit	121,255	14,666	135,921
Selling, general and administrative expenses	74,162	7,199	81,361
Income from operations	47,093	7,467	54,560
Interest income	2,956	—	2,956
Interest expense	(131)	—	(131)
Other income, net	213	—	213
Income before income taxes	50,131	7,467	57,598
Income tax expense	(11,981)	(1,550)	(13,531)
Net income	\$ 38,150	\$ 5,917	\$ 44,067

	Nine Months Ended December 27, 2025		
	Factory-built housing	Financial services	Consolidated
Net revenue	\$ 1,629,308	\$ 65,070	\$ 1,694,378
Cost of sales	1,264,715	29,829	1,294,544
Gross profit	364,593	35,241	399,834
Selling, general and administrative expenses	203,073	19,665	222,738
Income from operations	161,520	15,576	177,096
Interest income	13,105	—	13,105
Interest expense	(407)	—	(407)
Other income, net	355	—	355
Income before income taxes	174,573	15,576	190,149
Income tax expense	(38,770)	(3,289)	(42,059)
Net income	\$ 135,803	\$ 12,287	\$ 148,090

	Three Months Ended December 27, 2025		
	Factory-built housing	Financial services	Consolidated
Depreciation	\$ 5,497	\$ 55	\$ 5,552
Amortization	\$ 602	\$ 7	\$ 609
Capital expenditures	\$ 8,448	\$ 42	\$ 8,490

	Nine Months Ended December 27, 2025		
	Factory-built housing	Financial services	Consolidated
Depreciation	\$ 15,130	\$ 180	\$ 15,310
Amortization	\$ 1,334	\$ 19	\$ 1,353
Capital expenditures	\$ 27,318	\$ 42	\$ 27,360

	Three Months Ended December 28, 2024		
	Factory-built housing	Financial services	Consolidated
Net revenue	\$ 500,860	\$ 21,180	\$ 522,040
Cost of sales	382,667	9,423	392,090
Gross profit	118,193	11,757	129,950
Selling, general and administrative expenses	60,408	5,572	65,980
Income from operations	57,785	6,185	63,970
Interest income	5,353	—	5,353
Interest expense	(155)	—	(155)
Other income, net	168	—	168
Income before income taxes	63,151	6,185	69,336
Income tax expense	(11,715)	(1,159)	(12,874)
Net income	<u>\$ 51,436</u>	<u>\$ 5,026</u>	<u>\$ 56,462</u>

	Nine Months Ended December 28, 2024		
	Factory-built housing	Financial services	Consolidated
Net revenue	\$ 1,445,251	\$ 61,849	\$ 1,507,100
Cost of sales	1,112,029	45,597	1,157,626
Gross profit	333,222	16,252	349,474
Selling, general and administrative expenses	181,569	16,259	197,828
Income (loss) from operations	151,653	(7)	151,646
Interest income	16,556	—	16,556
Interest expense	(370)	—	(370)
Other income, net	315	—	315
Income (loss) before income taxes	168,154	(7)	168,147
Income tax (expense) benefit	(33,470)	29	(33,441)
Net income	<u>\$ 134,684</u>	<u>\$ 22</u>	<u>\$ 134,706</u>

	Three Months Ended December 28, 2024		
	Factory-built housing	Financial services	Consolidated
Depreciation	\$ 4,344	\$ 63	\$ 4,407
Amortization	\$ 370	\$ 7	\$ 377
Capital expenditures	\$ 5,434	\$ —	\$ 5,434

	Nine Months Ended December 28, 2024		
	Factory-built housing	Financial services	Consolidated
Depreciation	\$ 12,960	\$ 191	\$ 13,151
Amortization	\$ 1,135	\$ 19	\$ 1,154
Capital expenditures	\$ 15,163	\$ 90	\$ 15,253

	December 27, 2025	March 29, 2025
Total assets:		
Factory-built housing	\$ 1,228,925	\$ 1,191,216
Financial services	243,270	215,429
Consolidated	<u>\$ 1,472,195</u>	<u>\$ 1,406,645</u>

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

Statements in this Quarterly Report on Form 10-Q (the "Report") include "forward-looking statements," within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"), and the Private Securities Litigation Reform Act of 1995. Forward-looking statements are often characterized by the use of words such as "believes," "estimates," "expects," "projects," "may," "will," "intends," "plans," or "anticipates," or by discussions of strategy, plans or intentions. Forward-looking statements include, for example, discussions regarding the manufactured housing and site-built housing industries; discussions regarding our efforts and the efforts of other industry participants to develop the home-only loan secondary market; our financial performance and operating results; our strategy; our liquidity and financial resources; our outlook with respect to Cavco Industries, Inc. and its subsidiaries (collectively, "we," "us," "our," the "Company" or "Cavco") and the manufactured housing business in general; the expected effect of certain risks and uncertainties on our business, financial condition and results of operations; economic conditions, including concerns of a possible recession, and consumer confidence; trends in interest rates and inflation; potential acquisitions, strategic investments and other expansions; the sufficiency of our liquidity; that we may seek alternative sources of financing in the future; operational and legal risks; how we may be affected by any pandemic or outbreak; geopolitical conditions; the cost and availability of labor and raw materials; governmental regulations and legal proceedings; the availability of favorable consumer and wholesale manufactured home financing; and the ultimate outcome of our commitments and contingencies. Forward-looking statements contained in this Report speak only as of the date of this Report or, in the case of any document incorporated by reference, the date of that document. We do not intend to publicly update or revise any forward-looking statement contained in this Report or in any document incorporated herein by reference to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, except as required by law.

Forward-looking statements involve risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from those expressed or implied by such forward-looking statements, many of which are beyond our control. To the extent that our assumptions and expectations differ from actual results, our ability to meet such forward-looking statements may be significantly hindered. Factors that could affect our results and cause them to materially differ from those contained in the forward-looking statements include, without limitation, those discussed under Risk Factors in Part I, Item 1A of our 2025 Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "Form 10-K").

Introduction

The following should be read in conjunction with the Company's unaudited Consolidated Financial Statements and the related Notes that appear in Part I, Item 1 of this Report. References to "Note" or "Notes" pertain to the Notes to our unaudited Consolidated Financial Statements.

Company Overview

Headquartered in Phoenix, Arizona, we design and produce Factory-built homes primarily distributed through a network of independent and Company-owned retailers, planned community operators and residential developers. We are one of the largest producers of manufactured homes in the United States, based on reported wholesale shipments. We are also a leading producer of park model RVs, vacation cabins and Factory-built commercial structures. Our finance subsidiary, CountryPlace Acceptance Corp. ("CountryPlace"), is an approved Federal National Mortgage Association and Federal Home Loan Mortgage Corporation seller/servicer, and a Government National Mortgage Association ("GNMA") mortgage-backed securities issuer that offers conforming mortgages, non-conforming mortgages and home-only loans to purchasers of Factory-built homes. Our insurance subsidiary, Standard Casualty Company, provides property and casualty insurance primarily to owners of manufactured homes.

We operate a total of 33 homebuilding production lines with domestic locations in Millersburg and Woodburn, Oregon; Riverside, California; Nampa, Idaho; Phoenix, Glendale and Goodyear, Arizona; Deming, New Mexico; Duncan, Oklahoma; Austin, Fort Worth (two lines), Lancaster, Seguin and Waco, Texas; Montevideo, Minnesota; Dorchester, Wisconsin; Nappanee and Goshen, Indiana; Lafayette, Tennessee; Douglas and Moultrie, Georgia; Shipperville (two lines) and Emlenton, Pennsylvania; Martinsville and Rocky Mount, Virginia; Crouse and Hamlet, North Carolina; Ocala and Plant City, Florida; and two international lines in Ojinaga, Mexico. We distribute our homes through a large network of independent distribution points and 99 Company-owned U.S. retail stores, of which 62 are located in Texas.

Company and Industry Outlook

According to data reported by the Manufactured Housing Institute, industry home shipments for the calendar year through November 2025 were 95,947, a decrease of 0.3% compared to 96,240 shipments in the same calendar period last year. The manufactured housing industry offers solutions to the housing crisis with lower average price per square foot than a site-built home and the comparatively lower cost associated with manufactured home ownership, which remains competitive with rental housing.

The two largest manufactured housing consumer demographics, young adults and those who are age 55 and older, are both growing. "First-time" and "move-up" buyers of affordable homes are historically among the largest segments of new manufactured home purchasers. Included in this group are lower-income households that are particularly affected by periods of low employment rates and underemployment. Consumer confidence is especially important among manufactured home buyers interested in our products for seasonal or retirement living.

We employ a concerted effort to identify niche market opportunities where our diverse product lines and custom building capabilities provide us with a competitive advantage. We are focused on building quality, energy efficient homes for the modern home buyer. Our green building initiatives involve the creation of an energy efficient envelope, including higher utilization of renewable materials and provide lower utility costs. We also build homes designed to use alternative energy sources, such as solar.

We maintain a conservative cost structure in an effort to build added value into our homes and we work diligently to maintain a solid financial position. Our balance sheet strength, including the position in cash and cash equivalents, helps avoid liquidity problems and enables us to act effectively as market opportunities or challenges present themselves.

We continue to make certain commercial loan programs available to members of our wholesale distribution chain. Under direct commercial loan arrangements, we provide funds for financed home purchases by distributors, community operators and residential developers (see Note 8, Commercial Loans Receivable, to the unaudited Consolidated Financial Statements). Our involvement in commercial lending helps to increase the availability of manufactured home financing to distributors, community operators and residential developers and provides additional opportunities for product exposure to potential home buyers. While these initiatives support our ongoing efforts to expand product distribution, they also expose us to risks associated with the creditworthiness of this customer base and our inventory financing partners.

The lack of an efficient secondary market for manufactured home-only loans and the limited number of institutions providing such loans results in higher borrowing costs for home-only loans and continues to constrain industry growth. We work independently and with other industry participants to develop secondary market opportunities for manufactured home-only loan and non-conforming mortgage portfolios and expand lending availability in the industry. We also develop and invest in home-only lending programs to grow sales of homes through traditional distribution points. We believe that growing our investment and participation in home-only lending may provide additional sales growth opportunities for our Factory-built housing operations and reduce our customers' dependence on independent lenders for this source of financing.

Key housing building materials include wood, wood products, steel, gypsum wallboard, windows, doors fiberglass insulation, carpet, vinyl, fasteners, plumbing materials, aluminum, appliances and electrical items. Fluctuations in the cost of materials and labor may affect gross margins from home sales to the extent that an increase in costs cannot be efficiently matched to the home sales price. Pricing and availability of certain raw materials have been volatile due to a number of factors in the current environment. We continue to monitor and react to inflation in the cost of these materials by maintaining a focus on our product pricing in response to higher materials costs, but such product pricing increases may lag behind the escalation of such costs. From time to time and to varying degrees, we may experience shortages in the availability of materials and/or labor in the markets in which we operate. Availability of these inputs has not caused significant production halts in the current period, but we have experienced periodic shutdowns in other periods and shortages of primary building materials have caused production inefficiencies as we have needed to change processes in response to the delay in materials. These shortages may also result in extended order backlogs, delays in the delivery of homes and reduced gross margins from home sales.

Our backlog at December 27, 2025 was \$160 million compared to \$197 million at March 29, 2025, a decrease of \$37 million, and a decrease of \$64 million compared to \$224 million at December 28, 2024.

While it is difficult to predict the future of housing demand, employee availability, supply chain and Company performance and operations, maintaining an appropriately sized and well-trained workforce is key to meeting demand. We continually review the wage rates of our production employees and have established other monetary incentive and benefit programs, with a goal of providing competitive compensation. We are also working to more extensively use web-based recruiting tools, update our recruitment brochures and improve the appearance and appeal of our manufacturing facilities to improve the recruitment and retention of qualified production employees and reduce annualized turnover rates.

Results of Operations

Net Revenue

	Three Months Ended			
	December 27, 2025	December 28, 2024	Change	
(\$ in thousands, except revenue per home sold)				
Factory-built housing	\$ 558,497	\$ 500,860	\$ 57,637	11.5 %
Financial services	22,497	21,180	1,317	6.2 %
	<u>\$ 580,994</u>	<u>\$ 522,040</u>	<u>\$ 58,954</u>	<u>11.3 %</u>
Factory-built homes sold				
by Company-owned retail sales centers	1,339	1,075	264	24.6 %
to independent retailers, builders, communities and developers	3,882	3,984	(102)	(2.6)%
	<u>5,221</u>	<u>5,059</u>	<u>162</u>	<u>3.2 %</u>
Net Factory-built housing revenue per home sold	\$ 106,971	\$ 99,004	\$ 7,967	8.0 %
	Nine Months Ended			
	December 27, 2025	December 28, 2024	Change	
(\$ in thousands, except revenue per home sold)				
Factory-built housing	\$ 1,629,308	\$ 1,445,251	\$ 184,057	12.7 %
Financial services	65,070	61,849	3,221	5.2 %
	<u>\$ 1,694,378</u>	<u>\$ 1,507,100</u>	<u>\$ 187,278</u>	<u>12.4 %</u>
Factory-built homes sold				
by Company-owned retail sales centers	3,549	3,120	429	13.8 %
to independent retailers, builders, communities and developers	12,266	11,573	693	6.0 %
	<u>15,815</u>	<u>14,693</u>	<u>1,122</u>	<u>7.6 %</u>
Net Factory-built housing revenue per home sold	\$ 103,023	\$ 98,363	\$ 4,660	4.7 %

Factory-built housing Net revenue increased for the three and nine months ended December 27, 2025 due to higher home sales volume and an increase in Net revenue per home sold. The American Homestar acquisition contributed \$42.0 million in the current year periods.

Net Factory-built housing revenue per home sold is a volatile metric dependent upon several factors. A primary factor is the price disparity between sales of homes to independent distributors, builders, communities and developers and sales of homes to consumers by Company-owned retail stores. Wholesale sales prices are primarily comprised of the home and the cost to ship the home from a homebuilding facility to the home-site. Retail home prices include these items and retail markup, as well as items that are largely subject to home buyer discretion, including, but not limited to, installation, utility connections, site improvements, landscaping and additional services. Our homes are constructed in one or more floor sections ("modules") which are then installed on the customer's site. Changes in the number of modules per home, the selection of different home types/models and optional home upgrades create changes in product mix, also causing fluctuations in this metric.

For the three and nine months ended December 27, 2025, Financial services Net revenue increased primarily due to higher insurance premiums.

Gross Profit

(\$ in thousands)	Three Months Ended		Change	
	December 27, 2025	December 28, 2024		
Factory-built housing	\$ 121,255	\$ 118,193	\$ 3,062	2.6 %
Financial services	14,666	11,757	2,909	24.7 %
	<u>\$ 135,921</u>	<u>\$ 129,950</u>	<u>\$ 5,971</u>	4.6 %

Gross profit as % of Net revenue				
Consolidated	23.4 %	24.9 %	N/A	(1.5)%
Factory-built housing	21.7 %	23.6 %	N/A	(1.9)%
Financial services	65.2 %	55.5 %	N/A	9.7 %

(\$ in thousands)	Nine Months Ended		Change	
	December 27, 2025	December 28, 2024		
Factory-built housing	\$ 364,593	\$ 333,223	\$ 31,370	9.4 %
Financial services	35,241	16,251	18,990	116.9 %
	<u>\$ 399,834</u>	<u>\$ 349,474</u>	<u>\$ 50,360</u>	14.4 %

Gross profit as % of Net revenue				
Consolidated	23.6 %	23.2 %	N/A	0.4 %
Factory-built housing	22.4 %	23.1 %	N/A	(0.7)%
Financial services	54.2 %	26.3 %	N/A	27.9 %

In the Factory-built housing segment, Gross profit for the three and nine months ended December 27, 2025 increased due to an increase in home sales volume and Net revenue per home sold, partially offset by higher costs per unit.

Financial services Gross profit in dollars and as a percentage of Financial services Net revenue increased for the three and nine months ended December 27, 2025 due to higher insurance premiums and lower claim losses. The claim loss reduction resulted from policy underwriting improvements and severe weather events in the prior year periods.

Selling, General and Administrative Expenses

(\$ in thousands)	Three Months Ended		Change	
	December 27, 2025	December 28, 2024		
Factory-built housing	\$ 74,162	\$ 60,409	\$ 13,753	22.8 %
Financial services	7,199	5,571	1,628	29.2 %
	<u>\$ 81,361</u>	<u>\$ 65,980</u>	<u>\$ 15,381</u>	<u>23.3 %</u>
Selling, general and administrative expenses as % of Net revenue	14.0 %	12.6 %	N/A	1.4 %

(\$ in thousands)	Nine Months Ended		Change	
	December 27, 2025	December 28, 2024		
Factory-built housing	\$ 203,073	\$ 181,569	\$ 21,504	11.8 %
Financial services	19,665	16,259	3,406	20.9 %
	<u>\$ 222,738</u>	<u>\$ 197,828</u>	<u>\$ 24,910</u>	<u>12.6 %</u>
Selling, general and administrative expenses as % of Net revenue	13.1 %	13.1 %	N/A	— %

Factory-built housing Selling, general and administrative expenses increased for the three and nine months ended December 27, 2025 due primarily to the addition of American Homestar, which added \$6.9 million of incremental expense, as well as acquisition related deal costs of \$2.9 million. For the nine months ended December 27, 2025, in addition to the above items, the increase is also due to higher incentive based compensation from higher earnings compared to the prior year period, as well as an additional \$1.5 million in deal costs during that period. Total deal costs in the nine months ended December 27, 2025 was \$4.4 million.

Financial services Selling, general and administrative expenses for the three and nine months ended December 27, 2025 increased primarily due to increases in compensation year over year.

Other Components of Net Income

(\$ in thousands)	Three Months Ended		Change	
	December 27, 2025	December 28, 2024		
Interest income	\$ 2,956	\$ 5,353	\$ (2,397)	(44.8)%
Interest expense	(131)	(155)	(24)	(15.5)%
Other income, net	213	168	45	(26.8)%
Income tax expense	(13,531)	(12,874)	657	5.1 %
Effective tax rate	23.5 %	18.6 %	N/A	4.9 %

(\$ in thousands)	Nine Months Ended		Change	
	December 27, 2025	December 28, 2024		
Interest income	\$ 13,105	\$ 16,556	\$ (3,451)	(20.8)%
Interest expense	(407)	(370)	37	10.0 %
Other income, net	355	315	40	(12.7)%
Income tax expense	(42,059)	(33,441)	8,618	25.8 %
Effective tax rate	22.1 %	19.9 %	N/A	2.2 %

Interest income consists primarily of interest earned on cash balances held in money market accounts and interest earned on commercial floorplan lending. Interest income is down in the three and nine months ended December 27, 2025 primarily due to lower interest rates on deposited cash and a decrease in cash balances due to the American Homestar acquisition in the three months ended December 27, 2025. Interest expense consists primarily of interest related to finance leases.

Other income, net primarily consists of realized and unrealized gains and losses on corporate investments and gains and losses from the sale of property, plant and equipment.

Income tax expense increased compared to the prior year period due to higher income before income taxes and a change in the effective tax rate due primarily to fewer energy star credits in the current year as well as certain deal costs that are not deductible for federal income tax purposes.

Liquidity and Capital Resources

We believe that cash and cash equivalents at December 27, 2025, together with cash flow from operations, will be sufficient to fund our operations, cover our obligations and provide for growth for the next 12 months and into the foreseeable future. We maintain cash in U.S. Treasury and other money market funds, some of which is in excess of federally insured limits, but we have not experienced any losses with regards to such excesses. We expect to continue to evaluate potential acquisitions of, or strategic investments in, businesses that are complementary to the Company, as well as other expansion opportunities. Such transactions may require the use of cash and have other impacts on our liquidity and capital resources. We believe we have sufficient liquid resources including our \$75 million Revolving Credit Facility, which may be increased from time to time through additional term facilities by up to an aggregate amount of \$75 million up to \$150 million. No amounts are currently outstanding under the Revolving Credit Facility. Depending on our operating results and strategic opportunities, we may choose to seek additional or alternative sources of financing in the future. There can be no assurance that such financing would be available on satisfactory terms, if at all. If this financing were not available, it could be necessary for us to reevaluate our long-term operating plans to make more efficient use of our existing capital resources at such time. The exact nature of any changes to our plans that would be considered depends on various factors, such as conditions in the Factory-built housing industry and general economic conditions outside of our control.

State insurance regulations restrict the amount of dividends that can be paid to stockholders of insurance companies. As a result, the assets owned by our insurance subsidiary are generally not available to satisfy the claims of Cavco or its other subsidiaries. We believe that stockholders' equity at the insurance subsidiary remains sufficient and do not believe that the ability to pay ordinary dividends to Cavco at anticipated levels will be restricted per state regulations.

The following is a summary of the Company's cash flows for the nine months ended December 27, 2025 and December 28, 2024, respectively:

(in thousands)	Nine Months Ended		\$ Change
	December 27, 2025	December 28, 2024	
Cash, cash equivalents and restricted cash at beginning of the fiscal year	\$ 375,345	\$ 368,753	\$ 6,592
Net cash provided by operating activities	200,119	139,851	60,268
Net cash used in investing activities	(199,852)	(13,976)	(185,876)
Net cash used in financing activities	(133,140)	(116,002)	(17,138)
Cash, cash equivalents and restricted cash at end of the period	<u>\$ 242,472</u>	<u>\$ 378,626</u>	<u>\$ (136,154)</u>

Net cash provided by operating activities increased primarily from higher Net income, an increase in Deferred income taxes, a decrease in Consumer loans originated compared to the prior year period and decreases in Accounts receivable, net and Inventory. The increase was partially offset by an increase in Commercial loans originated.

Consumer loan originations decreased \$11.2 million to \$43.0 million for the nine months ended December 27, 2025 from \$54.2 million for the nine months ended December 28, 2024, and proceeds from consumer loans decreased \$4.3 million to \$42.8 million for the nine months ended December 27, 2025 from \$47.0 million for the nine months ended December 28, 2024.

Commercial loan originations increased \$29.8 million to \$117.3 million for the nine months ended December 27, 2025 from \$87.5 million for the nine months ended December 28, 2024. Proceeds from the collection on commercial loans provided \$110.8 million for the nine months ended December 27, 2025, compared to \$85.0 million in the comparable prior year, a net increase of \$25.8 million.

The change in Net cash used in investing activities is primarily due to the cash paid for the acquisition of American Homestar and an increase in cash paid for property plant and equipment in the current year.

The change in Net cash used in financing activities was primarily due to the repurchase of a higher number of shares of common stock, which were also at a higher average daily stock price.

Obligations and Commitments. There were no material changes to the obligations and commitments as set forth in the Form 10-K.

Critical Accounting Estimates

There have been no significant changes to our critical accounting estimates during the nine months ended December 27, 2025, as compared to those disclosed in Part II, Item 7 of the Form 10-K, under the heading "Critical Accounting Estimates," which provides a discussion of the critical accounting estimates that management believes are critical to the Company's operating results or may affect significant judgments and estimates used in the preparation of the Company's Consolidated Financial Statements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes from the quantitative and qualitative disclosures about market risk previously disclosed in the Form 10-K.

Item 4. Controls and Procedures

(a) Disclosure Controls and Procedures

The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including its President and Chief Executive Officer and its Chief Financial Officer, of the effectiveness of its disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)). Based upon that evaluation, the Company's President and Chief Executive Officer and its Chief Financial Officer concluded that, as of December 27, 2025, its disclosure controls and procedures were effective.

(b) Changes in Internal Control Over Financial Reporting

There has been no change in the Company's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the fiscal quarter ended December 27, 2025 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

See the information under the "Legal Matters" caption in Note 15, Commitments and Contingencies to the unaudited Consolidated Financial Statements, which is incorporated herein by reference.

Item 1A. Risk Factors

In addition to the other information set forth in this Report, you should carefully consider the factors discussed in Part I, Item 1A, Risk Factors, in the Form 10-K, which could materially affect our business, financial condition or future results. The risks described in this Report and in the Form 10-K are not the only risks facing the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or future results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

The following table sets forth repurchases of our common stock during the third quarter of fiscal year 2026:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs ⁽¹⁾	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs (in thousands)
September 28, 2025 to November 1, 2025	78,600	\$ 543.82	78,600	\$ 98,938
November 2, 2025 to November 29, 2025	1,980	535.23	1,980	97,878
November 30, 2025 to December 27, 2025	—	—	—	97,878
	<u>80,580</u>		<u>80,580</u>	

The payment of dividends to Company stockholders is subject to the discretion of the Board of Directors, and various factors may prevent us from paying dividends. Such factors include Company cash requirements, covenants of our credit agreement and liquidity or other requirements of state, corporate and other laws.

⁽¹⁾The stock repurchase plan announced on May 22, 2025 approved \$150 million in stock repurchases and there is \$98 million remaining as of December 27, 2025 from this approval. This plan does not have an expiration date.

Item 5. Other Information

Rule 10b5-1 Trading Plans

On November 26, 2025, Allison Aden, the Company's Chief Financial Officer, adopted a programmed plan of transactions intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) (the "Aden 10b5-1 Plan"). This plan provides for a first possible trade date of February 25, 2026, and terminates automatically on July 3, 2026, if not before. The aggregate number of shares to potentially be sold pursuant to the Aden 10b5-1 Plan is up to 3,000 shares of Common Stock.

On December 12, 2025, Lisa Daniels, an independent director, also adopted a programmed plan of transactions intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) (the "Daniels 10b5-1 Plan"). This plan was adopted in order to sell-to-cover a number of shares of our Common Stock to satisfy income tax obligations to be incurred by Ms. Daniels in connection with the anticipated vesting of her restricted stock units on July 28, 2026.

The Daniels 10b5-1 Plan provides for a first possible trade date of July 30, 2026, and terminates automatically on August 5, 2026. The aggregate number of shares to be sold pursuant to the plan is 30 shares of our Common Stock.

During the three months ended December 27, 2025, no director or officer of the Company, other than Ms. Aden and Ms. Daniels, adopted, modified, or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408 of Regulation S-K.

Item 6. Exhibits

<u>Exhibit</u>	
<u>No.</u>	<u>Exhibit</u>
<u>31.1</u>	(1) <u>Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 - Rule 13a-14(a)/15d-14(a)</u>
<u>31.2</u>	(1) <u>Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 - Rule 13a-14(a)/15d-14(a)</u>
<u>32</u>	(2) <u>Certification of Principal Executive Officer and Principal Financial Officer Pursuant to 18 U.S.C. 1350, Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>
101.INS	Inline XBRL Instance Document - The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

(1) Filed herewith.

(2) Furnished herewith.

All other items required under Part II are omitted because they are not applicable.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cavco Industries, Inc.

Registrant

Signature	Title	Date
<u>/s/ William C. Boor</u> William C. Boor	Director, President and Chief Executive Officer (Principal Executive Officer)	January 30, 2026
<u>/s/ Allison K. Aden</u> Allison K. Aden	Executive Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer)	January 30, 2026

Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, William C. Boor, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Cavco Industries, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: January 30, 2026

By: /s/ William C. Boor
William C. Boor
President and Chief Executive Officer
(Principal Executive Officer)

Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Allison K. Aden, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Cavco Industries, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: January 30, 2026

By: /s/ Allison K. Aden
Allison K. Aden
Executive Vice President, Chief Financial
Officer & Treasurer
(Principal Financial Officer)

Certification Pursuant to 18 U.S.C. 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Cavco Industries, Inc. (the "Registrant") on Form 10-Q for the period ending December 27, 2025 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, William C. Boor, President and Chief Executive Officer, and Allison K. Aden, Executive Vice President, Chief Financial Officer & Treasurer, of the Registrant, each certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

January 30, 2026

/s/ William C. Boor

William C. Boor

President and Chief Executive Officer
(Principal Executive Officer)

/s/ Allison K. Aden

Allison K. Aden

Executive Vice President, Chief Financial Officer
& Treasurer
(Principal Financial Officer)