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**Table of Contents** 

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 21, 2003 (July 21, 2003)

# Cavco Industries, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation) 000-08822 (Commission File Number) 86-0214910 (I.R.S. Employer Identification No.)

1001 North Central Avenue, Suite 800 Phoenix, Arizona (Address of Principal Executive Offices) **85004** (Zip Code)

(Registrant's telephone number, including area code) (602) 256-6263

(Former Name or Former Address, if Changed Since Last Report)

BOWNE INTEGRATED TYPESETTING SYSTEM Site: (BOD) BOWNE OF DALLAS, INC. Phone: (214) 651-1001 Operator: BOD30458 Date: 21-JUL-2003 15:56:14.57 Phone: (214) 651-1001 Operator: BOD30458 Date: 21-JUL-2003 Phone: (214) 651-1001 Phone: Phone: (214) 651-1001 Phone: Phone:

# TABLE OF CONTENTS

Item 7. Financial Statements and Exhibits Item 9. Regulation FD Disclosure SIGNATURES EXHIBIT INDEX Press Release

#### **Table of Contents**

#### Item 7. Financial Statements and Exhibits

#### Exhibits

99.1 Press release dated July 21, 2003.

#### **Item 9. Regulation FD Disclosure**

On July 21, 2003, Cavco Industries, Inc. a Delaware corporation (the "Corporation"), announced its fiscal first quarter net earnings for the quarter ended June 30, 2003. A copy of the Corporation's press release announcing these financial results, which is attached as Exhibit 99.1 hereto and incorporated by reference, is being furnished under this Item 9 in accordance with the provisions of Regulation FD (17 CFR §§ 243.100 et *seq*.). This information is being provided under Item 9 and Item 12. (Disclosure of results of operations and financial condition).

Page 2

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# **Table of Contents**

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CAVCO INDUSTRIES, INC. (Registrant)

By: /s/ Sean K. Nolen

Name:Sean K. Nolen Title: Vice President, Chief Financial Officer and Treasurer

Date: July 21, 2003

Page 3

BOWNE INTEGRATED TYPESETTING SYSTEM Name: CAVCO INDUSTRIES, IN D07530.SUB, DocName: 8-K, Doc: 1, Page: 4 Description: FORM 8-K

#### **Table of Contents**

#### **EXHIBIT INDEX**

Exhibit

Description

99.1

Page 4

Text of Press Release dated July 21, 2003.





<DOCUMENT> <TYPE> EX-99.1 <FILENAME> d07530exv99w1.htm <DESCRIPTION> Press Release <TEXT>

D07530.SUB, DocName: EX-99.1, Doc: 2, Page: 1 Description: EXHIBIT 99.1

BOWNE INTEGRATED TYPESETTING SYSTEM Site: (BOD) BOWNE OF DALLAS, INC Name: CAVCO INDUSTRIES, IN

EXHIBIT 99.1

For additional information, contact:

Joseph Stegmayer Chairman and CEO Phone: 602.256.6263 joes@cavco.com

On the Internet: www.cavco.com

News Release

#### FOR IMMEDIATE RELEASE

#### CAVCO INDUSTRIES, INC. REPORTS FIRST QUARTER RESULTS

26294 **JB: D07530** 

EDGAR 2

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**PHOENIX, AZ** — (July 21, 2003) – Cavco Industries, Inc. (NASDAQ: CVCO) today announced financial results for its first quarter ended June 30, 2003. Effective June 30, 2003, all of the outstanding stock of Cavco was distributed as a tax-free dividend to Centex Corporation shareholders of record on June 12, 2003. Centex stockholders received 0.05 shares of Cavco common stock for each Centex share held on that date. The total number of Cavco shares distributed was 3,091,399.

Net sales for the first quarter of fiscal 2004 were \$29,515,000 compared with \$26,207,000 in the year earlier period. Net income was \$1,570,000 for the first quarter this year compared with \$475,000 a year ago.

Income from continuing operations was \$1,643,000 for the first quarter this year compared with \$1,487,000 for the first quarter last year. Assuming a proforma income tax provision using an estimated effective tax rate of 40%, proforma income from continuing operations after tax was \$986,000 for the first quarter compared with \$892,000 for the same period last year. On a per-share basis, incorporating the number of shares distributed by Centex, proforma net income per share from continuing operations after tax was \$0.32 for the first quarter of fiscal year 2004 versus \$0.29 for the quarter ended June 30, 2002.

Commenting on the results, Joseph Stegmayer, President and Chief Executive Officer, said, "We are pleased with our first quarter operating results. Faced with challenging industry conditions, we increased sales nearly 13 percent and improved income from continuing operations in excess of 10 percent while absorbing incremental costs related to being a new public company. As a stand-alone public company, we believe that we are well positioned to contend with the current weak industry environment and to continue the progress of our ongoing operations."

Cavco Industries, Inc., headquartered in Phoenix, Arizona, is the largest producer of manufactured homes in Arizona, based on wholesale shipments. Cavco is also the largest producer of park model homes in the United States.

Certain statements contained in this release are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities and Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. In general, all statements that are not historical in nature are forward-looking. Forward-looking statements are typically included, for example, in discussions regarding the manufactured housing industry; our financial performance and operating results; and the expected effect of certain risks and uncertainties on our business, financial condition and results of operations. All forward-looking statements are subject to risks and uncertainties, many of which are beyond our control. As a result, our actual results or performance may differ materially from anticipated results or performance. Factors that could cause such differences to occur include, but are not limited to, adverse industry conditions, the cyclical nature of our business, limitations on our ability to raise capital, curtailment of available financing in the manufactured housing industry; competition, our ability to maintain relationships with retailers, availability of raw materials and our lack of recent operating history as an independent public company, together will all of the other risks described in our filing with the Securities and Exchange Commission. Cavco expressly disclaims any obligation to update any forward-looking statements contained in this release whether as a result of new information, future events or otherwise. Investors should not place any reliance on any such forward-looking statements.

(more)



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# CAVCO INDUSTRIES, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS $^{\rm 1}$

 BOWNE INTEGRATED TYPESETTING SYSTEM
 Site: (BOD) BOWNE OF DALLAS, INC.
 Phone: (214) 651-1001
 Operator: BOD30458
 Date: 21-JUL-2003 15:56:14.57

 Name: CAVCO INDUSTRIES, IN
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 CRC: 13162
 JB: D07530
 PN: 799.01.02.00
 SN: 0
 Ed#: 6

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 CRC: 13162
 JB: D07530
 PN: 799.01.02.00
 SN: 0
 Ed#: 6

D07530.SUB, DocName: EX-99.1, Doc: 2, Page: 2 Description: EXHIBIT 99.1

	March 31, 2003	Unaudited June 30, 2003
	(Dollars in	n thousands)
Current assets ASSETS		
Cash and cash equivalents	\$ —	\$ 18,159
Restricted cash	2,275	2,508
Accounts receivable	5,264	5,962
Inventories	6,861	7,007
Prepaid expenses and other current assets	640	468
Deferred income taxes		5,600
Receivable from Centex	12,224	5,000
Retail assets held for sale	7,841	7,351
Retail assets here for sale	7,041	7,551
Total current assets	35,105	47,055
Property, plant and equipment, at cost: Land	2,330	2,330
Buildings and improvements Machinery and equipment	4,914	4,901
Machinery and equipment	6,458	6,499
	12 702	12 720
A commutate diamagnistica	13,702	13,730
Accumulated depreciation	(4,541)	(4,846)
	9,161	8,884
Goodwill	67,346	67,346
Total assets	\$111,612	\$123,285
	¢111,01 <b>2</b>	¢120,200
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 3,250	\$ 5,493
Accrued liabilities	16,016	17,039
Payable to Centex	—	987
Total current liabilities	19,266	23,519
Total current natimites	19,200	
Deferred income taxes		6,300
Commitments and contingencies		
Stockholders' equity		
Preferred Stock, \$.01 par value, 1,000,000 shares authorized, no shares issued or outstanding	_	
Common Stock, \$.01 par value; Authorized 10,000,000 shares; Outstanding 3,091,399 (proforma March 31, 2003) and		
3,146,495 (June 30, 2003) shares, respectively	31	31
Additional paid-in capital	120,030	120,330
Unamortized value of restricted stock		(750)
Accumulated deficit	(27,715)	(26,145)
Total stockholders' equity	92,346	93,466
	,	,
Total liabilities and stockholders' equity	\$111,612	\$123,285

CAVCO INDUSTRIES, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF OPERATIONS

 BOWNE INTEGRATED TYPESETTING SYSTEM
 Site: (BOD) BOWNE OF DALLAS, INC.
 Phone: (214) 651-1001
 Operator: BOD30458
 Date: 21-JUL-2003 15:56:14.57

 Name: CAVCO INDUSTRIES, IN
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 CRC: 25660
 JB: D07530
 PN: 799.01.03.00
 SN: 0
 Ed#: 7

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 CRC: 25660
 JB: D07530
 PN: 799.01.03.00
 SN: 0
 Ed#: 7

D07530.SUB, DocName: EX-99.1, Doc: 2, Page: 3 Description: EXHIBIT 99.1

	(Unaudited) Three Months Ended June 30,			
		2002		2003
Not color	(Dollars in thousands)			ls)
Net sales Manufacturing	\$	25,424	\$	28,621
Retail	ψ	4,008	Ψ	4,029
Less: Intercompany		(3,225)		(3,135)
Total net sales	_	26,207		29,515
Cost of sales		21,527		24,214
Gross profit	_	4,680		5,301
Selling, general and administrative expenses	_	3,084		3,685
Income from operations		1,596		1,616
Interest income (expense)	_	(109)		27
Income from continuing operations		1,487		1,643
Discontinued operations:				
Loss from discontinued manufacturing operations		(254)		
Loss from discontinued retail operations	_	(758)		(73)
Net income	\$	475	\$	1,570
Proforma financial information:				
Income from continuing operations	\$	1,487	\$	1,643
Proforma income tax expense		(595)		(657)
Proforma income before discontinued operations	\$	892	\$	986
Proforma loss from discontinued operations, net of proforma taxes	\$	(607)	\$	(44)
Proforma net income	\$	285	\$	942
Proforma net income (loss) per share:				
Continuing operations (basic and diluted)	\$	0.29	\$	0.32
Discontinued operations (basic and diluted)	\$	(0.20)	\$	(0.01)
Net income (basic and diluted)	\$	0.09	\$	0.31
Proforma weighted average shares outstanding (basic and diluted) Other Operating Data — Continuing Operations	3,	091,399	3,	091,550
Floor shipments — manufacturing		1,419		1,519
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Home shipments — manufacturing		812		884
Home shipments — retail		78		52
	-	,0	-	52
Capital expenditures	\$	76	\$	27
Depreciation	\$	296	\$	304
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<sup>&</sup>lt;sup>1</sup> Effective June 30, 2003, Cavco Industries, LLC ("Cavco LLC") was merged into Cavco Industries, Inc. ("Cavco Inc.") and 100% of the outstanding shares of common stock of Cavco Inc. were distributed to the stockholders of Centex Corporation ("Centex"), Cavco LLC's parent company. Subsequent to this distribution, Cavco Inc. is a separate public company. The stockholders' equity section of the balance sheet has been presented assuming the merger of Cavco LLC into Cavco Inc. had occurred as of March 31, 2003 and 3,091,399 shares of common stock of Cavco Inc. were issued and outstanding.

Prior to June 30, 2003, Cavco LLC was incorporated into the consolidated Federal income tax returns of Centex. Therefore, income taxes are not provided for prior to June 30, 2003. Proforma income tax expense is calculated assuming a 40% effective tax rate. In anticipation of the distribution described above, proforma tax amounts have been presented on the face of the statement of operations as if Cavco Inc. was a stand-alone taxable entity. As a stand-alone taxable entity, the deferred taxes associated with its assets and liabilities have been allocated to Cavco Inc. by Centex and recorded in its financial statements.