## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

#### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **October 25, 2007** 

# **Cavco Industries, Inc.**

(Exact name of registrant as specified in its charter)

Delaware

000-08822

(State or other jurisdiction of incorporation)

(Commission File Number)

56-2405642 (IRS Employer Identification No.)

#### 1001 North Central Avenue, Suite 800, Phoenix, Arizona

(Address of principal executive offices)

85004 (Zip Code)

Registrant's telephone number including area code: (602) 256-6263

Not applicable

(Former name or former address if changed from last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

 $\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

 $\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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EX-99.1 Press Release

## Item 2.02. Results of Operations and Financial Condition

On October 25, 2007, Cavco Industries, Inc., a Delaware corporation (the "Corporation"), announced its financial results for its fiscal second quarter and six months ended September 30, 2007. A copy of the Corporation's press release announcing these financial results is attached as Exhibit 99.1 hereto and incorporated in this Item 2.02 by reference.

#### Item 9.01. Financial Statements and Exhibits

Exhibit Number	Description
99.1	Press Release dated October 25, 2007

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CAVCO INDUSTRIES, INC. (Registrant) By: <u>/s/ Daniel L. Urness</u> Name: Daniel L. Urness Title: Chief Financial Officer

Date: October 25, 2007

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# EXHIBIT INDEX

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99.1	Press Release dated October 25, 2007

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## FOR IMMEDIATE RELEASE

#### CAVCO INDUSTRIES REPORTS SECOND QUARTER RESULTS Sales \$38.4 million Net income \$1.9 million

**PHOENIX, AZ -** (October 25, 2007) – Cavco Industries, Inc. (NASDAQ: CVCO) today announced financial results for the second quarter and first six months of fiscal 2008 ended September 30, 2007.

Net sales for the second quarter totaled \$38,435,000, down 11% from \$43,063,000 for the second quarter of fiscal year 2007.

Net income for the second quarter of \$1,909,000 was 41% below the \$3,217,000 reported in the same quarter one year ago. Net income per share based on basic and diluted weighted average shares outstanding was \$0.30 and \$0.29, respectively, versus \$0.51 and \$0.49, respectively last year.

For the first six months of fiscal 2008, net sales decreased 22% to \$75,801,000 from \$97,113,000 for the comparable prior year period, and net income declined 52% to \$3,644,000 from \$7,551,000 last year. For the first half of fiscal 2008, net income per share based on basic and diluted weighted average shares outstanding was \$0.57 and \$0.55, respectively, versus \$1.19 and \$1.14, respectively for the year-earlier period.

Commenting on the results, Joseph Stegmayer, Chairman, President and Chief Executive Officer, said, "The second quarter of fiscal 2008 has proven to be difficult, as expected. The reported turmoil in the mortgage loan markets and the overall housing sector weakness continue to affect our order rates and sales volume. While we have been successful in maintaining market share in our core region, the market itself remains depressed, with manufactured home shipments for the first eight months of the calendar year down 23% nationally and 43% in Arizona and California."

Mr. Stegmayer concluded, "Although the strong headwinds in the market place will continue to be a challenge, we will remain focused on expanding the value and diversity of our product offerings. Tailoring homes to meet the needs of our customers coupled with a strong commitment to customer satisfaction and service are core competencies that will contribute to our long term success."

Cavco's senior management will hold a conference call to review these results tomorrow, October 26, 2007, at 12:00 noon (Eastern Time). Interested parties can access a live webcast of the conference call on the Internet at <u>www.cavco.com</u> under the Investor Relations link, or the web site <u>www.earnings.com</u>. An archive of the webcast and presentation will be available for 90 days at these website addresses.

Cavco Industries, Inc., headquartered in Phoenix, is the largest producer of manufactured homes in Arizona, based on wholesale shipments. The Company is also a leading producer of park model homes and vacation cabins in the United States.

Certain statements contained in this release are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities and Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. In general, all statements that are not historical in nature are forward-looking. Forward-looking statements are typically included, for example, in discussions regarding the manufactured housing and site-built housing industries; our financial performance and operating results; and the expected effect of certain risks and uncertainties on our business, financial condition and results of operations. All forward-looking statements are subject to risks and uncertainties, many of which are beyond our control. As a result, our actual results or performance may differ materially from anticipated results or performance. Factors that could cause such differences to occur include, but are not limited to, adverse industry conditions, a write-off of all or part of our goodwill could adversely affect operating results and net worth, the cyclical and seasonal nature of our business, limitations on our ability to raise capital, curtailment of available financing in the manufactured housing industry, our contingent repurchase obligations related to wholesale financing, competition, our ability to maintain relationships with retailers, labor shortages, pricing and availability of raw materials and unfavorable zoning ordinances, together with all of the other risks described in our filings with the Securities and Exchange Commission. Readers are specifically referred to the Risk Factors described in Item 1A of the 2007 Form 10-K, as may be amended from time to time, which identify important risks that could cause actual results to differ from those contained in the forward-looking statements. Cavco expressly disclaims any obligation to update any forward-looking statements contained in this release, whether as a result of new information, future events or otherwise. Investors should not place any reliance on any such forward-looking statements.

# CAVCO INDUSTRIES, INC. CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

	September 30, 2007	March 31, 2007	
	(Unaudited)		
ASSETS Current assets			
Cash and cash equivalents	\$ 6,640	\$ 12,976	
Short-term investments	64,675	\$ 12,970 50,900	
Restricted cash	323	339	
Accounts receivable	8,641	8,107	
Inventories	11,689	13,464	
Prepaid expenses and other current assets	1,874	2,273	
Deferred income taxes	4,018	3,930	
Total current assets	97,860	91,989	
Property, plant and equipment, at cost:			
Land	6,050	6,050	
Buildings and improvements	7,207	7,029	
Machinery and equipment	7,874	7,617	
	21,131	20,696	
Accumulated depreciation	(8,215)	(7,894)	
	12,916	12,802	
Goodwill	67,346	67,346	
Total assets	\$ 178,122	\$ 172,137	
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities			
Accounts payable	\$ 2,479	\$ 2,868	
Accrued liabilities	18,934	18,417	
Total current liabilities	21,413	21,285	
Deferred income taxes	13,802	12,760	
Commitments and contingencies			
Stockholders' equity			
Preferred Stock, \$.01 par value; 1,000,000 shares authorized; No shares issued or outstanding	-	-	
Common Stock, \$.01 par value; 20,000,000 shares authorized; Outstanding 6,425,165 and 6,382,980 shares, respectively	64	64	
Additional paid-in capital	124,039	122,868	
Retained earnings	18,804	15,160	
Total stockholders' equity	142,907	138,092	
Total liabilities and stockholders' equity	\$ 178,122	\$ 172,137	

#### CAVCO INDUSTRIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share amounts) (Unaudited)

	Three Months Ended September 30,		Six Months Ended September 30,	
	2007	2006	2007	2006
Net sales	\$ 38,435	\$ 43,063	\$ 75,801	\$ 97,113
Cost of sales	32,887	35,014	64,813	78,445
Gross profit	5,548	8,049	10,988	18,668
Selling, general and administrative expenses	3,555	3,718	7,129	8,139
Income from operations	1,993	4,331	3,859	10,529
Interest income	718	619	1,389	1,193
Income before income taxes	2,711	4,950	5,248	11,722
Income tax expense	802	1,733	1,604	4,171
Net income	\$ 1,909	\$ 3,217	\$ 3,644	\$ 7,551
Net income per share:				
Basic	\$ 0.30	\$ 0.51	\$ 0.57	\$ 1.19
Diluted	\$ 0.29	\$ 0.49	\$ 0.55	\$ 1.14
Weighted average shares outstanding:				
Basic	6,423,387	6,358,980	6,411,961	6,357,399
Diluted	6,660,242	6,602,291	6,656,135	6,623,719

# CAVCO INDUSTRIES, INC. Other Operating Data – Continuing Operations (Dollars in thousands, except average sales price amounts) (Unaudited)

	Three Months Ended September 30,		Six Months Ended September 30,	
	2007	2006	2007	2006
Net sales				
Manufacturing	\$ 35,130	\$ 41,376	\$ 71,368	\$ 92,944
Retail	4,414	3,477	7,024	7,796
Less: Intercompany	(1,109	) (1,790)	(2,591)	(3,627)
Net sales	\$ 38,435	\$ 43,063	\$ 75,801	\$ 97,113
Floor shipments - manufacturing	1,317	1,494	2,656	3,350
Average sales price per floor - manufacturing	\$ 26,674	\$ 27,695	\$ 26,870	\$ 27,744
Home shipments - manufacturing	823	905	1,679	1,968
Average sales price per home - manufacturing	\$ 42,685	\$ 45,719	\$ 42,506	\$ 47,228
Home shipments - retail	67	33	96	76
Capital expenditures	\$ 225	\$ 214	\$ 501	\$ 714
Depreciation	\$ 197	\$ 140	\$ 387	\$ 372

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