



FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 6,600 people and operates 29 homebuilding production lines located throughout the United States and two production lines in Mexico. Our homes are marketed under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle, Destiny, Commodore, Colony, Pennwest, R-Anell, Manorwood, Midcountry and Solitaire. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

William C. Boor
- President / Chief Executive Officer

Allison K. Aden
- Executive Vice President, Chief Financial Officer & Treasurer

Mickey R. Dragash
- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer

Steve Like
- Senior Vice President, Corporate Development

Paul Bigbee
- Chief Accounting Officer

Anthony Crutcher
- Chief Information Officer

Colleen Rogers
- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc.
3636 North Central Avenue
Suite 1200
Phoenix, Arizona 85012

INVESTOR RELATIONS CONTACT

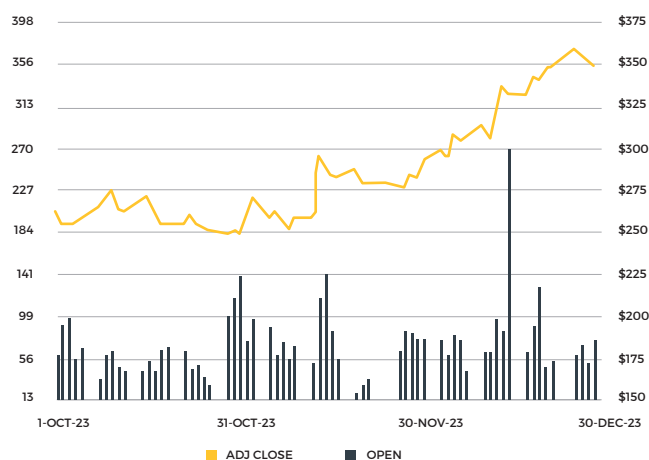
Mark Fusler

-Corporate Controller and Investor Relations

investor_relations@cavco.com
www.cavcohomes.com

Telephone: (602) 256-6263
Facsimile: (602) 256-6176

STOCK CHART (Most Recent Quarter)



CVCO COMMON STOCK / Q3 - (10/01/23 - 12/30/23)

Average Daily Volume	69,121
Quarter High	\$365.63
Quarter Low	\$233.84
Market Cap (12/30/23)	\$2,892,825,314
Shares Outstanding (12/30/23)	8,345,812

NUMBER OF HOMES SOLD

Q3 - FY24	4,160
Q2 - FY24	4,248
Q1 - FY24	4,582
Q4 - FY23	4,477
Q3 - FY23	4,442

UPDATED 02/01/24

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	Dec 30, 2023	Dec 31, 2022	Dec 30, 2023	Dec 31, 2022
Net revenue				
Factory-built housing	\$ 426,939	\$ 481,193	\$ 1,318,114	\$ 1,613,392
Financial services	19,830	19,410	56,560	52,941
Total net revenue	\$ 446,769	\$ 500,603	\$ 1,374,674	\$ 1,666,333
Income from operations				
Factory-built housing	\$ 37,902	\$ 68,796	\$ 139,301	\$ 235,484
Financial services	1,837	4,268	2,088	6,873
Total income from operations	\$ 39,739	\$ 73,064	\$ 141,389	\$ 242,357
Net income attributable to Cavco common stockholders	\$ 35,987	\$ 59,524	\$ 123,883	\$ 193,242

Net Income per share	December 30, 2023		September 30, 2023		July 1, 2023		April 1, 2023		December 31, 2022	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$4.31	\$14.47	\$4.80	\$10.15	\$5.35	\$5.35	\$5.45	\$27.20	\$6.71	\$21.72
Diluted	\$4.27	\$14.34	\$4.76	\$10.05	\$5.29	\$5.29	\$5.39	\$26.95	\$6.66	\$21.55

	Dec 31, 2023	April 1, 2023
Cash and cash equivalents	\$ 352,808	\$ 271,427
Restricted cash, current	13,215	11,728
Accounts receivable, net	70,501	89,347
Short-term investments	16,819	14,978
Current portion of consumer loans receivable, net	11,855	17,019
Current portion of commercial loans receivable, net	50,952	44,054
Inventories	236,649	263,150
Prepaid expenses and other current assets	80,248	92,876
Total current assets	\$ 833,047	\$ 804,579
Restricted cash	585	335
Investments	16,099	18,639
Consumer loans receivable, net	24,279	27,129
Commercial loans receivable, net	41,620	57,923
Property, plant and equipment, net	224,216	228,278
Goodwill and other intangibles, net	149,357	144,337
Operating lease right-of-use assets	37,393	26,755
Total Assets	\$ 1,326,596	\$ 1,307,975
Total current liabilities	\$ 271,172	\$ 293,391
Operating lease liabilities	33,285	21,678
Other liabilities	7,651	7,820
Deferred income taxes	5,788	7,581
Redeemable noncontrolling interest	-	1,219
Total stockholders' equity	1,008,700	976,286
Total Liabilities, Redeemable Noncontrolling Interest and Stockholders' Equity	\$ 1,326,596	\$ 1,307,975