



FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 6,500 people and operates 31 homebuilding production lines, including 2 in Mexico. Our homes are marketed under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle, Destiny, Commodore, Colony, Pennwest, R-Anell, Manorwood, Midcountry and Solitaire. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

William C. Boor
- President / Chief Executive Officer

Allison K. Aden
- Executive Vice President, Chief Financial Officer & Treasurer

Seth Schuknecht
- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer

Steve Like
- Senior Vice President, Corporate Development

Paul Bigbee
- Chief Accounting Officer

Anthony Crutcher
- Chief Information Officer

Colleen Rogers
- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc.
3636 North Central Avenue
Suite 1200
Phoenix, Arizona 85012

INVESTOR RELATIONS CONTACT

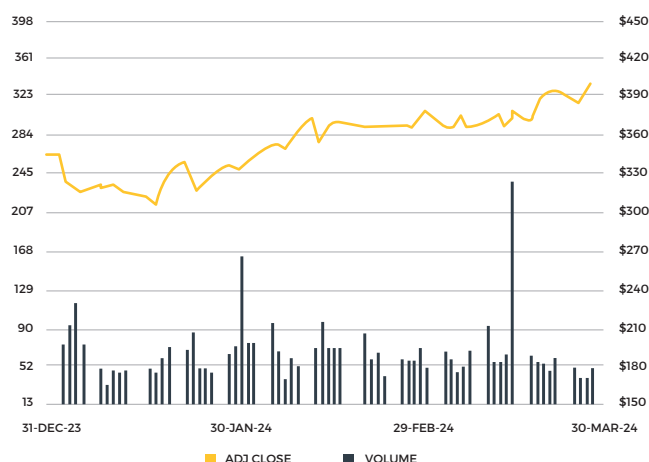
Mark Fusler

-Corporate Controller and Investor Relations

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STOCK CHART (Most Recent Quarter)



CVCO COMMON STOCK / Q4 - (12/31/23 - 03/30/24)

Average Daily Volume	66,203
Quarter High	\$400.23
Quarter Low	\$304.10
Market Cap (03/30/24)	\$3,320,465,708
Shares Outstanding (03/30/24)	8,320,718

NUMBER OF HOMES SOLD

Q4 - FY24	3,938
Q3 - FY24	4,160
Q2 - FY24	4,248
Q1 - FY24	4,582
Q4 - FY23	4,477

UPDATED 05/23/24

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

	THREE MONTHS ENDED		YEAR ENDED	
	Mar 30, 2024	Apr 1, 2023	Mar 30, 2024	Apr 1, 2023
Net revenue				
Factory-built housing	\$ 398,493	\$ 456,058	\$ 1,716,607	\$ 2,069,450
Financial services	21,625	20,322	78,185	73,263
Total net revenue	\$ 420,118	\$ 476,380	\$ 1,794,792	\$ 2,142,713
Income from operations				
Factory-built housing	\$ 33,351	\$ 50,147	\$ 172,652	\$ 285,631
Financial services	4,242	4,105	6,330	10,978
Total income from operations	\$ 37,593	\$ 54,252	\$ 178,982	\$ 296,609
Net income attributable to Cavco common stockholders	\$ 33,934	\$ 47,312	\$ 157,817	\$ 240,554

Net Income per share	March 30, 2024		December 30, 2023		September 30, 2023		July 1, 2023		April 1, 2023	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$4.07	\$18.55	\$4.31	\$14.47	\$4.80	\$10.15	\$5.35	\$5.35	\$5.45	\$27.20
Diluted	\$4.03	\$18.37	\$4.27	\$14.34	\$4.76	\$10.05	\$5.29	\$5.29	\$5.39	\$26.95

	Mar 30, 2024	Apr 1, 2023
Cash and cash equivalents	\$ 352,687	\$ 271,427
Restricted cash, current	15,481	11,728
Accounts receivable, net	77,123	89,347
Short-term investments	18,270	14,978
Current portion of consumer loans receivable, net	20,713	17,019
Current portion of commercial loans receivable, net	43,316	44,054
Inventories	241,339	263,150
Prepaid expenses and other current assets	82,870	92,876
Total current assets	\$ 851,799	\$ 804,579
Restricted cash	585	335
Investments	17,316	18,639
Consumer loans receivable, net	23,354	27,129
Commercial loans receivable, net	47,725	57,923
Property, plant and equipment, net	224,199	228,278
Goodwill and other intangibles, net	150,155	144,337
Operating lease right-of-use assets	39,027	26,755
Total Assets	\$ 1,354,160	\$ 1,307,975
Total current liabilities	\$ 273,267	\$ 293,391
Operating lease liabilities	35,148	21,678
Other liabilities	7,759	7,820
Deferred income taxes	4,575	7,581
Redeemable noncontrolling interest	-	1,219
Total stockholders' equity	1,033,411	976,286
Total Liabilities, Redeemable Noncontrolling Interest and Stockholders' Equity	\$ 1,354,160	\$ 1,307,975