



FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 6,600 people and operates 31 homebuilding production lines, including 2 in Mexico. Our homes are marketed under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle, Destiny, Commodore, Colony, Pennwest, R-Anell, Manorwood, Midcountry and Solitaire. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

- William C. Boor**
- President / Chief Executive Officer
- Allison K. Aden**
- Executive Vice President, Chief Financial Officer & Treasurer
- Seth Schuknecht**
- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer
- Steve Like**
- Senior Vice President, Corporate Development
- Paul Bigbee**
- Chief Accounting Officer
- Anthony Crutcher**
- Chief Information Officer
- Colleen Rogers**
- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc.
3636 North Central Avenue
Suite 1200
Phoenix, Arizona 85012

INVESTOR RELATIONS CONTACT

Mark Fusler

- Corporate Controller and Investor Relations

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STOCK CHART (Most Recent Quarter)



CVCO COMMON STOCK / Q3 - (09/29/24 - 12/28/24)

Average Daily Volume	56,973
Quarter High	\$544.08
Quarter Low	\$399.86
Market Cap (12/28/24)	\$3,483,297.189
Shares Outstanding (12/28/24)	8,066,549

NUMBER OF HOMES SOLD

Q3 - FY25	5,059
Q2 - FY25	4,913
Q1 - FY24	4,721
Q4 - FY24	3,938
Q3 - FY24	4,160

UPDATED 01/30/25

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	Dec 28, 2024	Dec 30, 2023	DEC 28, 2024	DEC 30, 2023
Net revenue				
Factory-built housing	\$ 500,860	\$ 426,939	\$ 1,445,251	\$ 1,318,114
Financial services	21,180	19,830	61,849	56,560
Total net revenue	\$ 522,040	\$ 446,769	\$ 1,507,100	\$ 1,374,674
Income from operations				
Factory-built housing	\$ 57,784	\$ 37,902	\$ 151,654	\$ 139,301
Financial services	6,186	1,837	(8)	2,088
Total income from operations	\$ 63,970	\$ 39,739	\$ 151,646	\$ 141,389
Net income attributable to Cavco common stockholders	\$ 56,462	\$ 35,987	\$ 134,706	\$ 123,883

Net Income per share	December 28, 2024		September 28, 2024		June 29, 2024		March 30, 2024		December 30, 2023	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$6.97	\$16.42	\$5.33	\$9.48	\$4.15	\$4.15	\$4.07	\$18.55	\$4.31	\$14.47
Diluted	\$6.90	\$16.25	\$5.28	\$9.38	\$4.11	\$4.11	\$4.03	\$18.37	\$4.27	\$14.34

	Dec 28, 2024	Mar 30, 2024
Cash and cash equivalents	\$ 362,863	\$ 352,687
Restricted cash, current	15,178	15,481
Accounts receivable, net	91,840	77,123
Short-term investments	16,062	18,270
Current portion of consumer loans receivable, net	33,242	20,713
Current portion of commercial loans receivable, net	36,250	43,316
Inventories	243,299	241,339
Prepaid expenses and other current assets	79,253	82,870
Total current assets	\$ 877,987	\$ 851,799
Restricted cash	585	585
Investments	18,287	17,316
Consumer loans receivable, net	20,394	23,354
Commercial loans receivable, net	58,103	47,725
Property, plant and equipment, net	226,126	224,199
Goodwill and other intangibles, net	149,037	150,155
Operating lease right-of-use assets	35,248	39,027
Total Assets	\$ 1,385,767	\$ 1,354,160
Total current liabilities	\$ 285,222	\$ 273,267
Operating lease liabilities	31,472	35,148
Other liabilities	7,206	7,759
Deferred income taxes	4,642	4,575
Redeemable noncontrolling interest	0	0
Total stockholders' equity	1,057,225	1,033,411
Total Liabilities Redeemable Noncontrolling Interest and Stockholders' Equity	\$ 1,385,767	\$ 1,354,160