



FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 7,000 people and operates 31 homebuilding production lines, including 2 in Mexico. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

William C. Boor
- President / Chief Executive Officer

Allison K. Aden
- Executive Vice President, Chief Financial Officer & Treasurer

Seth Schuknecht
- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer

Steve Like
- Senior Vice President, Corporate Development

Paul Bigbee
- Chief Accounting Officer

Anthony Crutcher
- Chief Information Officer

Colleen Rogers
- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc.
3636 North Central Avenue
Suite 1200
Phoenix, Arizona 85012

INVESTOR RELATIONS CONTACT

Mark Fusler

- Corporate Controller and Investor Relations

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CVCO COMMON STOCK / Q4 - (12/29/24 - 03/29/25)

Average Daily Volume	60,673
Quarter High	\$542.47
Quarter Low	\$428.50
Market Cap (03/29/25)	\$4,115,797,848
Shares Outstanding (03/29/25)	8,008,012

STOCK CHART (Most Recent Quarter)



NUMBER OF HOMES SOLD

Q4 - FY25	5,060
Q3 - FY25	5,059
Q2 - FY25	4,913
Q1 - FY25	4,721
Q4 - FY24	3,938

UPDATED 05/19/25

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

	THREE MONTHS ENDED		YEAR ENDED	
	MAR 29, 2025	MAR 30, 2024	MAR 29, 2025	MAR 30, 2024
Net revenue				
Factory-built housing	\$ 487,860	\$ 398,493	\$ 1,933,111	\$ 1,716,607
Financial services	20,498	21,625	82,347	78,185
Total net revenue	\$ 508,358	\$ 420,118	\$ 2,015,458	\$ 1,794,792
Income from operations				
Factory-built housing	\$ 37,115	\$ 33,351	\$ 188,769	\$ 172,652
Financial services	1,515	4,242	1,507	6,330
Total income from operations	\$ 38,630	\$ 37,593	\$ 190,276	\$ 178,982
Net income attributable to Cavco common stockholders	\$ 36,330	\$ 33,934	\$ 171,036	\$ 157,817

Net Income per share	March 29, 2025		December 28, 2024		September 28, 2024		June 29, 2024		March 30, 2024	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$4.53	\$20.97	\$6.97	\$16.42	\$5.33	\$9.48	\$4.15	\$4.15	\$4.07	\$18.55
Diluted	\$4.47	\$20.71	\$6.90	\$16.25	\$5.28	\$9.38	\$4.11	\$4.11	\$4.03	\$18.37

	Mar 29, 2025	Mar 30, 2024
Cash and cash equivalents	\$ 356,225	\$ 352,687
Restricted cash, current	18,535	15,481
Accounts receivable, net	105,849	77,123
Short-term investments	19,842	18,270
Current portion of consumer loans receivable, net	35,852	20,713
Current portion of commercial loans receivable, net	46,373	43,316
Inventories	252,695	241,339
Prepaid expenses and other current assets	74,815	82,870
Total current assets	\$ 910,186	\$ 851,799
Restricted cash	585	585
Investments	18,067	17,316
Consumer loans receivable, net	20,685	23,354
Commercial loans receivable, net	53,373	47,725
Property, plant and equipment, net	227,620	224,199
Goodwill and other intangibles, net	138,700	150,155
Operating lease right-of-use assets	35,576	39,027
Deferred income taxes	1,853	—
Total Assets	\$ 1,406,645	\$ 1,354,160
Total current liabilities	\$ 303,166	\$ 273,267
Operating lease liabilities	31,538	35,148
Other liabilities	7,359	7,759
Deferred income taxes	—	4,575
Redeemable noncontrolling interest	—	—
Total stockholders' equity	1,064,582	1,033,411
Total Liabilities, Redeemable Noncontrolling Interest and Stockholders' Equity	\$ 1,406,645	\$ 1,354,160