



FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 6,300 people and operates 26 homebuilding production lines across the nation, and markets them under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle, Destiny, Commodore, Colony, Pennwest, R-Anell, Manorwood and Midcountry. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

William C. Boor

- President / Chief Executive Officer

Allison K. Aden

- Executive Vice President, Chief Financial Officer & Treasurer

Mickey R. Dragash

- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer

Steve Like

- Senior Vice President, Corporate Development

Paul Bigbee

- Chief Accounting Officer

Anthony Crutcher

- Chief Information Officer

Colleen Rogers

- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc.
3636 North Central Avenue
Suite 1200
Phoenix, Arizona 85012

INVESTOR RELATION CONTACT

Mark Fusler

-Director of Financial Reporting

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CVCO COMMON STOCK - (04/03/22 - 07/02/22)

Average Daily Volume	57,344
Quarter High	\$262.54
Quarter Low	\$179.47
Market Cap (07/02/22)	\$1,794,425,793
Shares Outstanding (07/02/22)	8,893,422

STOCK CHART (Most Recent Quarter)



NUMBER OF HOMES SOLD

Q1 - FY23	5,346
Q4 - FY22	4,976
Q3 - FY22	4,424
Q2 - FY22	3,597
Q1 - FY22	3,700

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

	THREE MONTHS ENDED	
	July 2, 2022	July 3, 2021
Net revenue		
Factory-built housing	\$ 572,597	\$ 312,283
Financial services	15,741	18,139
Total net revenue	\$ 588,338	\$ 330,422
Income from operations		
Factory-built housing	\$ 78,663	\$ 30,776
Financial services	(75)	2,405
Total income from operations	\$ 78,588	\$ 33,181
Net income	\$ 59,602	\$ 27,046

Net Income per share	July 2 2022		April 2 2022		January 1 2022		October 2 2021		July 3 2021	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$6.68	\$6.68	\$5.86	\$21.54	\$8.66	\$15.68	\$4.09	\$7.03	\$2.94	\$2.94
Diluted	\$6.63	\$6.63	\$5.80	\$21.34	\$8.57	\$15.54	\$4.06	\$6.97	\$2.92	\$2.92

	July 2, 2022	April 2, 2022
Cash and cash equivalents	\$ 238,072	\$ 244,150
Restricted cash, current	14,555	14,849
Accounts receivable, net	108,128	96,052
Short-term investments	15,864	20,086
Current portion of consumer loans receivable, net	20,888	20,639
Current portion of commercial loans receivable, net	33,855	32,644
Inventories	254,722	243,971
Prepaid expenses and other current assets	61,941	71,726
Total current assets	\$ 748,025	\$ 744,117
Restricted cash	335	335
Investments	36,815	34,933
Consumer loans receivable, net	28,699	29,245
Commercial loans receivable, net	38,463	35,922
Property, plant and equipment, net	185,534	164,016
Goodwill and other intangibles, net	128,944	129,452
Operating lease right-of-use assets	16,985	16,952
Total Assets	\$ 1,183,800	\$ 1,154,972
Total current liabilities	\$ 304,675	\$ 294,170
Operating lease liabilities	13,135	13,158
Other liabilities	10,695	10,836
Deferred income taxes	3,056	5,528
Redeemable noncontrolling interest	677	825
Total stockholders' equity	851,562	830,455
Total Liabilities, Redeemable Noncontrolling Interest and Stockholders' Equity	\$ 1,183,800	\$ 1,154,972