



FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 6,000 people and operates 26 homebuilding production lines across the nation, and markets them under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle, Destiny, Commodore, Colony, Pennwest, R-Anell, Manorwood and Midcountry. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

William C. Boor

- President / Chief Executive Officer

Allison K. Aden

- Executive Vice President, Chief Financial Officer & Treasurer

Mickey R. Dragash

- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer

Steve Like

- Senior Vice President, Corporate Development

Paul Bigbee

- Chief Accounting Officer

Anthony Crutcher

- Chief Information Officer

Colleen Rogers

- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc.
3636 North Central Avenue
Suite 1200
Phoenix, Arizona 85012

INVESTOR RELATION CONTACT

Mark Fusler

-Director of Financial Reporting

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CVCO COMMON STOCK - (01/02/22 - 04/02/22)

Average Daily Volume	60,030
Quarter High	\$324.99
Quarter Low	\$240.11
Market Cap (04/02/22)	\$2,206,875,103
Shares Outstanding (04/02/22)	9,050,505

STOCK CHART (Most Recent Quarter)



NUMBER OF HOMES SOLD

Q4 - FY22	4,976
Q3 - FY22	4,424
Q2 - FY22	3,597
Q1 - FY22	3,700
Q4 - FY21	3,835

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

	THREE MONTHS ENDED		YEAR ENDED	
	April 2, 2022	April 3, 2021	April 2, 2022	April 3, 2021
Net revenue				
Factory-built housing	\$ 488,316	\$ 288,010	\$ 1,556,283	\$ 1,037,889
Financial services	17,163	18,492	70,875	70,162
Total net revenue	\$ 505,479	\$ 306,502	\$ 1,627,158	\$ 1,108,051
Income from operations				
Factory-built housing	\$ \$64,860	\$ 20,965	\$ 185,972	\$ 69,106
Financial services	5,013	5,948	16,524	19,719
Total income from operations	\$ 69,873	\$ 26,913	\$ 202,496	\$ 88,825
Net income per share attributable to Cavco common stockholders	\$ 53,624	\$ 25,222	\$ 197,699	\$ 76,646

Net Income per share attributable to Cavco common stockholders	April 2 2022		January 1 2022		October 2 2021		July 3 2021		April 3 2021	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$5.86	\$21.54	\$8.66	\$15.68	\$4.09	\$7.03	\$2.94	\$2.94	\$2.74	\$8.34
Diluted	\$5.80	\$21.34	\$8.57	\$15.54	\$4.06	\$6.97	\$2.92	\$2.92	\$2.71	\$8.25

	April 2, 2022	April 3, 2021
Cash and cash equivalents	\$ 244,150	\$ 322,279
Restricted cash, current	14,849	16,693
Accounts receivable, net	96,052	47,396
Short-term investments	20,086	19,496
Current portion of consumer loans receivable, net	20,639	37,690
Current portion of commercial loans receivable, net	32,644	19,232
Inventories	243,971	131,234
Prepaid expenses and other current assets	71,726	57,779
Total current assets	744,117	651,799
Restricted cash	335	335
Investments	34,933	35,010
Consumer loans receivable, net	29,245	37,108
Commercial loans receivable, net	35,922	25,082
Property, plant and equipment, net	164,016	96,794
Goodwill and other intangibles, net	129,452	89,453
Operating lease right-of-use assets	16,952	16,252
Total Assets	\$ 1,154,972	\$ 951,833
Total current liabilities	\$ 294,170	\$ 237,104
Operating lease liabilities	13,158	13,361
Secured financings and other	10,836	10,335
Deferred income taxes	5,528	7,393
Redeemable noncontrolling interest	825	-
Total stockholders' equity	830,455	683,640
Total Liabilities, Redeemable Noncontrolling Interest and Stockholders' Equity	\$ 1,154,972	\$ 951,833