



FINANCIAL TEAR SHEET

WHO WE ARE. Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 7,000 people and operates 29 homebuilding production lines located throughout the United States and 2 production lines in Mexico. Our homes are marketed under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle, Destiny, Commodore, Colony, Pennwest, R-Anell, Manorwood, Midcountry and Solitaire. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

MANAGEMENT TEAM

William C. Boor

- President / Chief Executive Officer

Allison K. Aden

- Executive Vice President, Chief Financial Officer & Treasurer

Mickey R. Dragash

- Executive Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer

Steve Like

- Senior Vice President, Corporate Development

Paul Bigbee

- Chief Accounting Officer

Anthony Crutcher

- Chief Information Officer

Colleen Rogers

- Senior Vice President, Marketing and Communications

CORPORATE HEADQUARTERS

Cavco Industries, Inc.
3636 North Central Avenue
Suite 1200
Phoenix, Arizona 85012

INVESTOR RELATIONS CONTACT

Mark Fusler

-Corporate Controller and Investor Relations

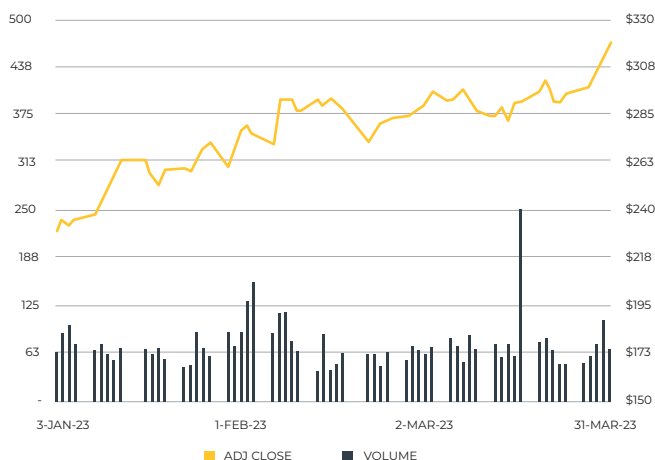
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CVCO COMMON STOCK / Q4 - (01/01/23 - 04/01/23)

Average Daily Volume	72,811
Quarter High	\$317.86
Quarter Low	\$224.62
Market Cap (04/01/23)	\$1,960,529,555
Shares Outstanding (04/01/23)	8,665,324

STOCK CHART (Most Recent Quarter)



NUMBER OF HOMES SOLD

Q4 - FY23	4,477
Q3 - FY23	4,442
Q2 - FY23	5,111
Q1 - FY23	5,346
Q4 - FY22	4,976

SELECTED FINANCIAL DATA

(Most recent quarter)

(Dollars in thousands, except per share amounts)

	THREE MONTHS ENDED		YEAR ENDED	
	April 1, 2023	April 2, 2022	April 1, 2023	April 2, 2022
Net revenue				
Factory-built housing	\$ 456,058	\$ 488,316	\$ 2,069,450	\$ 1,556,283
Financial services	20,322	17,163	73,263	70,875
Total net revenue	\$ 476,380	\$ 505,479	\$ 2,142,713	\$ 1,627,158
Income from operations				
Factory-built housing	\$ 50,147	\$ 64,860	\$ 285,631	\$ 185,972
Financial services	4,105	5,013	10,978	16,524
Total income from operations	\$ 54,252	\$ 69,873	\$ 296,609	\$ 202,496
Net income attributable to Cavco common stockholders	\$ 47,312	\$ 53,624	\$ 240,554	\$ 197,699

Net Income per share	April 1, 2023		December 31, 2022		October 2, 2022		July 2, 2022		April 2, 2022	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$5.45	\$27.20	\$6.71	\$21.72	\$8.32	\$15.01	\$6.68	\$6.68	\$5.86	\$21.54
Diluted	\$5.39	\$26.95	\$6.66	\$21.55	\$8.25	\$14.88	\$6.63	\$6.63	\$5.80	\$21.34

	April 1, 2023	April 2, 2022
Cash and cash equivalents	\$ 271,427	\$ 244,150
Restricted cash, current	11,728	14,849
Accounts receivable, net	89,347	96,052
Short-term investments	14,978	20,086
Current portion of consumer loans receivable, net	17,019	20,639
Current portion of commercial loans receivable, net	44,054	32,644
Inventories	263,150	243,971
Prepaid expenses and other current assets	92,876	71,726
Total current assets	\$ 804,579	\$ 744,117
Restricted cash	335	335
Investments	18,639	34,933
Consumer loans receivable, net	27,129	29,245
Commercial loans receivable, net	57,923	35,922
Property, plant and equipment, net	228,278	164,016
Goodwill and other intangibles, net	144,337	129,452
Operating lease right-of-use assets	26,755	16,952
Total Assets	\$ 1,307,975	\$ 1,154,972
Total current liabilities	\$ 293,391	\$ 294,170
Operating lease liabilities	21,678	13,158
Other liabilities	7,820	10,836
Deferred income taxes	7,581	5,528
Redeemable noncontrolling interest	1,219	825
Total stockholders' equity	976,286	830,455
Total Liabilities, Redeemable Noncontrolling Interest and Stockholders' Equity	\$ 1,307,975	\$ 1,154,972