



Financial Tear Sheet

(updated 5/26/21)

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Who We Are

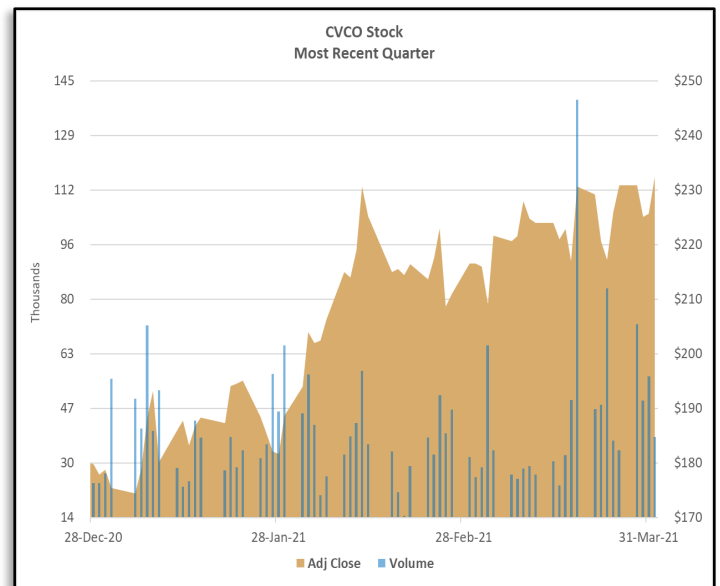
Cavco is a leading designer and builder of factory-built structures including manufactured homes, modular homes, commercial buildings, park model RVs and vacation cabins. The Company employs approximately 4,700 people and operates 20 homebuilding production lines across the nation, and markets them under a variety of brand names including Cavco, Fleetwood, Palm Harbor, Nationwide, Fairmont, Friendship, Chariot Eagle and Destiny. Our homes are primarily distributed through a network of independent and Company-owned retailers. The Company's insurance group, Standard Casualty, offers a wide range of insurance products for manufactured home owners and its finance subsidiary, CountryPlace Mortgage, offers a variety of homebuyer financing options.

As a corporation publicly traded on the NASDAQ Global Select Market (symbol CVCO), we have a commitment to our stockholders, our people, and our homebuyers to provide quality housing and exceptional service.

Stock Information (Most recent quarter)

CVCO Common Stock - 4th Quarter (12/27/20 - 4/3/21)

Average Daily Volume		40,565
Quarter High	\$	233.47
Quarter Low	\$	170.86
Market Cap (4/3/21)	\$	2,146,226,438
Shares Outstanding (4/3/21)		9,234,656



Numbers of Homes Sold

Q4 FY21	Q3 FY21	Q2 FY21	Q1 FY21	Q4 FY20
3,835	3,603	3,427	3,349	3,647



Selected Financial Data (Most recent quarter)

(Dollars in thousands, except per share amounts)

	Three Months Ended		Year Ended	
	April 3, 2021	March 28, 2020	April 3, 2021	March 28, 2020
Net revenue				
Factory-built housing	\$288,010	\$240,776	\$1,037,889	\$999,340
Financial services	18,492	14,559	70,162	62,434
Total net revenue	\$306,502	\$255,335	\$1,108,051	\$1,061,774
Income from operations				
Factory-built housing	\$20,965	\$12,851	\$69,106	\$68,070
Financial services	5,948	1,627	19,719	16,837
Total income from operations	\$26,913	\$14,478	\$88,825	\$84,907
Net income	\$25,222	\$12,001	\$76,646	\$75,066

Net Income per share	April 3, 2021		December 26, 2020		September 26, 2020		June 27, 2020		March 28, 2019	
	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD	QTD	YTD
Basic	\$2.74	\$8.34	\$2.14	\$5.60	\$1.64	\$3.46	\$1.82	\$1.82	\$1.31	\$8.22
Diluted	\$2.71	\$8.25	\$2.12	\$5.54	\$1.62	\$3.42	\$1.80	\$1.80	\$1.29	\$8.10

	April 3, 2021	March 28, 2020
Cash and cash equivalents	\$322,279	\$241,826
Restricted cash, current	16,693	13,446
Accounts receivable, net	47,396	42,800
Short-term Investments	19,496	14,582
Current portion of consumer loans receivable, net	37,690	32,376
Current portion of commercial loans receivable, net	19,232	15,423
Inventories	131,234	113,535
Prepaid expenses and other current assets	57,779	42,197
Total current assets	\$651,799	\$516,185
Restricted cash	335	335
Investments	35,010	31,557
Consumer loans receivable, net	37,108	49,928
Commercial loans receivable, net	25,082	31,142
Property, plant and equipment, net	96,794	77,190
Goodwill and other intangibles, net	89,453	90,200
Operating lease right-of-use assets	16,252	13,894
Total Assets	\$951,833	\$810,431
Total current liabilities	\$237,104	\$172,102
Operating lease liabilities	13,361	10,743
Secured credit facilities and other	10,335	12,705
Deferred income taxes	7,393	7,295
Total stockholder's equity	683,640	607,586
Total Liabilities and Stockholder's Equity	\$951,833	\$810,431